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EFFECTS ON ATTRITION OF GENERAL OF TAIL PERSONNEL**

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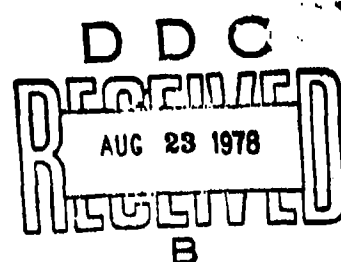
July 1978

VOLUNTARY RELEASE PILOT PROGRAM: EFFECTS ON  
ATTRITION OF GENERAL DETAIL PERSONNEL

Robert V. Guthrie  
Robert A. Lakota  
Marjorie W. Matlock

Reviewed by  
Martin F. Wiskoff

Approved by  
James J. Regan  
Technical Director



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1. It is requested that the following pen-and-ink changes be made in subject report:

- a. Page 32: should read "Figure 6. Attrition over time by recruit quality index--Experimental and control groups."
- b. Page 32: change the order of recruit quality indices in the legend for Figure 7, a. Experimental Group, and b. Control Group, to read, "Alpha, Bravo, Delta, Charlie."
- c. Page 35: should read "Figure 7. Attrition over time by mental group category--Experimental and control groups."
- d. Page 35: change the order of mental group categories in the legend for Figure 7, b. Control Group, to read, "Cat I & II, Cat III Upper, Cat IV, Cat III Lower."

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| 20. ABSTRACT (Continue on reverse side if necessary and identify by block number)<br>The attrition rates, performance, and discipline of first-term general detail personnel holding a voluntary release option were compared with those of a matched control group not holding such an option. Both groups included a sample of recruits who ordinarily would not meet minimum recruiting standards (DELTA) to assess the impact on attrition of recruiting such persons. After 23 months, 73 percent of the voluntary release eligibles had attrited, compared to 48 percent of the control group. Attrition rates for |                       |  |

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DELTAAs were comparable to those of the total group. The majority of those who voluntarily separated from the Navy expressed dissatisfaction with Navy life.

It was concluded that a blanket voluntary release option is not a prudent mechanism for controlling attrition of general detail personnel. Analysis of interviews held with both groups yielded information potentially useful in addressing the attrition problem.

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## FOREWORD

This study was conducted in response to a Chief of Naval Personnel request to provide a vehicle for analyzing the growing problem of premature first-term enlisted attrition. This report concerns the evaluation of a voluntary separation concept designed to "front-load" otherwise unavoidable attrition of general detail recruits. Subsequent reports will cover findings obtained by analyzing interaction variables and data provided by the Exit and the Recruit Background Questionnaires.

Appreciation is expressed to CAPT George C. Lowry, Director of Law Enforcement and Corrections Division (Pers-84), for coordinating and monitoring the study.

J. J. CLARKIN  
Commanding Officer

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SUMMARY

Problem

Approximately 1600 administrative discharges due to unsuitability or misconduct are presently being awarded monthly on a Navy-wide basis, representing a substantial manpower/training loss. It has been shown that a great majority of those receiving administrative discharges before their enlistment contract expired had been only marginally productive or had been disciplinary and supervisory burdens for a significant period of time prior to their discharge. Thus, policy and procedures are needed to provide for the early voluntary or involuntary release of personnel unsuited (by choice and/or performance) for naval service.

Objectives

The objectives of this effort were:

1. To compare attrition rates, performance ratings, and disciplinary records of personnel holding a voluntary release option with those of matched control personnel not holding the option.
2. To determine how demographic (e.g., age, race, quality index, etc.) and situational (e.g., entering rate) variables affect attrition. This includes assessment of the impact of accepting for enlistment a sample of recruits who ordinarily would not have met minimum recruiting standards based on educational level and mental group scores (i.e., those classified as DELTAs).
3. To validate a recruit background questionnaire (RBQ) as a predictor of successful completion of contracted enlistment agreement.

Approach

All male USN nonprior service apprentices with January 1976 current enlisted dates (CEDs) (N = 1165) were designated as the experimental group; and all similar apprentices with February 1976 CEDs (N = 973) served as the control group. The experimental group included 382 recruits classified as DELTA; and the control group, 318. Thus, the two groups were composed almost exclusively of general detail (GENDET) destined apprentices, who had historically shown the highest incidence of disciplinary and administrative problems.

All subjects were administered the RBQ during the last week of recruit training. This was a noncognitive questionnaire designed to obtain demographic information. Following recruit training, all subjects reported for apprenticeship training, a program designed to prepare them for their fleet duties. During the last week of this training, experimental subjects only were told that they had been selected to participate in a program studying the effects of voluntary discharge from the Navy. Under this program, subjects could employ a voluntary separation option to be separated immediately during the period between completion of apprenticeship training and completion of 181 days of total active duty. After that time, they could request voluntary separation by giving the Navy 6 months' notice.



Before subjects who exercised their voluntary release option were separated, they completed an Exit Interview and an Exit Questionnaire. The former requested the subject to give his main reason for leaving the Navy; and the latter, to rate various aspects of Navy life. In August 1976, when 1458 of the original sample of 2138 still remained on active duty, COs of both experimental and control subjects were asked to rate their performance and to list all disciplinary actions noted.

Initial differences between the experimental and control groups in regard to demographic and situational variables were determined, and RTCs were compared as to quality of initial total input and experimental and control groups within that input. Overall attrition for the two groups was determined, as well as attrition by the various demographic and situational variables. Results were then analyzed to determine the types of separation (honorable vs. less than honorable) and loss (released vs. deserted) within attrited groups, and the distribution of attrition over time (up to 23 months). Finally, the two groups were compared as to performance ratings obtained in August 1976 and disciplinary actions taken.

Data obtained through the Exit Interview Form were analyzed. Results obtained by analyzing data from the Recruit Background and Exit Questionnaires will be provided in a subsequent report.

### Results

1. At the end of 23 months, 73 percent of the experimental group had attrited, compared to 48 percent of the control group. Further, the availability of a voluntary out option significantly increased the proportion of honorable separations (81 vs. 36% for the control group), and decreased the incidence of desertions (2 vs. 17% for the control group).

2. Results of analyzing demographic and situational variables are shown below:

a. Type of initial duty station--Overall, those assigned to aircraft carriers, support craft, and amphibious craft had the highest attrition rates; and those assigned to air squadrons, the lowest.

b. Age at enlistment--In both groups, those who enlisted at 17 years of age had the highest attrition rates and the highest proportion of less than honorable discharges. Lowest attrition rates were experienced among experimental group members who enlisted at 20 years or older and control group members who enlisted at 19 years or older.

c. Racial composition--In both groups, Caucasians had higher attrition rates than did minorities. However, a higher proportion of minorities than Caucasians received less than honorable discharges.

d. Number of dependents--In both groups, those with no dependents had lower attrition rates than those with one or more dependents.

e. Years of formal education completed--In both groups, those with 10 or fewer years of education had the highest attrition rates; and those with 12 years or more, the lowest. Further, the more years of education a man had completed, the more likely he was to be honorably separated.

f. Educational level attained--In both groups, the highest attrition rate occurred among those who held a GED certificate; and the lowest, among high school graduates. High school graduates also had the highest proportion of honorable discharges and the lowest incidence of desertion rates.

g. Mental group category--In both groups, those in the highest mental group categories had the highest attrition rates; and those in the lowest category, the lowest.

h. Recruit quality index--In both groups, those classified as CHARLIE (non-school qualified, high school graduates) had the lowest attrition rate; and those classified as BRAVO (school qualified, non-high school graduates), the highest. Attrition among men classified as DELTAs closely paralleled overall attrition. Twenty-three months after enlistment, 76 and 50 percent of the DELTAs within the experimental and control groups, respectively, had attrited. Of DELTA attritees, 83 and 32 percent of the experimental and control groups, respectively, had been honorably separated, and 3 and 20 percent of the two groups had deserted.

i. Entering rate--In both groups, Seamen had the highest attrition rates, followed by Firemen and Airmen. Firemen had the highest percentage of less than honorable discharges.

j. RTC attended--In both groups, those attending RTC San Diego had the lowest attrition rates.

In the above analyses, it was noted that older high school graduates with lower academic ability had significantly lower attrition rates.

4. The availability of a voluntary out option had strong positive effects on the performance of experimental subjects. Four times as many experimental group subjects as control group subjects received performance ratings of "outstanding" or "above average." Also, they had half as many unauthorized absences, and lower rates in other offenses.

5. On the Exit Interview form, nearly half of experimental subjects being separated indicated that they left because of "unmet expectations" of Navy life. Others left because of personal problems and lack of opportunities for education and training.

#### Conclusions

Because of the high loss rate experienced in the experimental group, it is clear that a blanket voluntary release opportunity is not a prudent mechanism for controlling and/or front-loading attrition for GENDET enlisted personnel. If the present attrition rate is projected over the remaining 2-year period, it appears that nearly all of this group will be lost via the pilot program by 1980. However, even though this blanket opportunity has sufficient negative components to preclude its adoption, its redeeming values should be recognized. For example, those with the option had substantially higher performance ratings and lower incidences of nonjudicial punishments, unauthorized absences, and desertion rates than those who did

not. Recognizing the many unique requirements of naval service, the right to decide to leave a job, especially one possessing minimum positive attributes, is a worthwhile concept that merits further evaluation.

#### Recommendations

1. For GENDET duties, target recruitment at older enlistees who have lower academic ability and who have had some experience in the civilian job market following high school.
2. Continue to recruit high school graduates; avoid equating GED certificate holders with high school graduates for attrition prediction purposes.
3. In recruiting prospective GENDETS, attempt to reduce unrealistic expectations for fleet duty.
4. Provide shorter enlistment tours for those assigned to GENDET jobs.
5. Provide special reinforcers for satisfactory performance by GENDETS.
6. Continue to develop noncognitive devices to identify high- and low-risk individuals (i.e., for predicting successful completion of contracted enlistment agreements).
7. Expand and modify apprenticeship training curricula, so that GENDETS are better prepared for and oriented to fleet duty.
8. Provide quality shipboard orientation procedures for newly reporting GENDETS.

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## INTRODUCTION

### Problem and Background

In February 1975, the Chief of Naval Operations (CNO, Note 1) established a Task Group for the purposes of (1) studying a proposed alternative to the current naval corrections system, and (2) addressing various aspects of recruiting, recruit training, remedial education, and administrative and legal procedures that impact on the corrections system. The Task Group was chaired by CAPT G. C. Lowry, Bureau of Naval Personnel (Pers-84).

At the initial meeting of the Task Group, members decided to request the Center for Naval Analyses, the Navy Personnel Research and Development Center, and the Naval Health Research Center to provide descriptive data pertaining to ongoing studies of devices for preenlistment screening of prospective Navy personnel. Subgroups were formed within the Task Group to study the data provided by the three Centers, to evaluate the use of prescreening devices in increasing overall recruiting effectiveness, and to develop alternatives to or recommendations for methods of expediting the discharge of individuals unsuited for naval service.

In March 1975, the Task Group submitted its report (Note 2) to CNO. The group concluded that "The present system for recruiting, corrections, and administrative discharge, in a peacetime, all-volunteer force environment, results in nonproductive manpower and administrative costs of at least \$228,000,000 annually." Further, it noted the following:

1. Approximately 30 percent of all enlistees fail to satisfactorily complete their initial enlistment contract.
2. Present corrections facilities have excessive capacity, are misused, and, except for purposes of detention, have not been measurably effective in the sense of deterrence or rehabilitation.
3. The use of confinement as a deterrent, punishment, or corrective device for individuals convicted of repeated or long-term periods of unauthorized absence is ineffective and costly.
4. Current administrative discharge procedures are not sufficiently flexible to permit timely and administratively efficient release of nonproductive individuals, and contain no method by which an individual may obtain release from an enlistment contract, other than for reasons of hardship.

To address these problems, the Task Group recommended that:

1. A study be made to evaluate existing personality inventories (tests that provide a personality profile based on an individual's past history, attitudes, and interactions with his environment) with the purpose of selecting such a test for use by Navy recruiters. This test would not replace screening tools currently in use but, rather, would be used to supplement the enlistment standards now in effect.

2. Policy and procedures be established to provide for the voluntary or involuntary release of personnel unsuited (by choice and/or performance) for naval service. Under the present system, approximately 1600 administrative discharges due to unsuitability or misconduct are being awarded monthly on a Navy-wide basis, representing a substantial manpower/training loss. It has been shown that a great majority of those receiving administrative discharges before their enlistment contract had expired had been only marginally productive or had been disciplinary and supervisory burdens for a significant period of time prior to discharge. A disciplinary burden is an individual who has been convicted/awarded three or more court-martial/nonjudicial punishments or a combination thereof within a 3-month period; and a supervisory burden, one who, despite repeated counseling efforts and intensive on-the-job supervision and guidance, continues to perform below acceptable standards, demonstrating a continued lack of motivation.

To facilitate the discharge of those determined to be unsuitable by their Commanding Officers (COs), the Task Group recommended that COs be granted authority to discharge personnel with 24 months or less service who were determined to be "UA prone" or "administrative burdens." A UA-prone individual is one who is cited for four or more unauthorized absence offenses within 1 year or is UA for more than 29 cumulative days in 1 year; an administrative burden is an individual who requires inordinate command attention and/or is not advantageously employable.

Note: Closely associated with the UA problem is the increase in Navy desertion rates (a deserter is one who has been UA over 29 days at any single period of time). These rates have increased from 13.6 per 1000 persons in FY73 to 31.7 per 1000 persons in FY77.

3. The present corrections policy be revised to exclude confinement for UA offenses. The Group noted that "Of the 1300 Navy personnel now incarcerated in Navy correctional centers, less than 8 percent are charged with or convicted of felonies and/or serious misdemeanors. Approximately 75 percent of the remaining 1200 prisoners are under sentence or awaiting trial for violation of a UA-related article of the Uniform Code of Military Justice."

4. A coordinated Plan of Action and Milestones (POA&M) for an enlisted voluntary separation program be implemented.

In May 1975, Pers-84 personnel briefed the Chief of Naval Personnel, VADM Watkins, concerning enlisted personnel attrition problems. As a result, VADM Watkins approved research plans aimed at determining whether it was possible (1) to front-load first-term enlisted attrition among general detail (GENDET) personnel, and (2) to identify, document, and quantify why first-term attritees become disenchanted in an all-volunteer environment (as reflected in their high attrition rate). He requested that a detailed POA&M for the implementation of a voluntary separation pilot program be prepared in order to analyze these growing problems. Consequently, in August 1975, Pers-84 requested NAVPERSRANDCEN to prepare this POA&M. Further, Pers-84 requested CNO (OP-96) (1) to analyze the costs/effects of a policy proposal concerning separation procedures designed to expedite the discharge of individuals unsuited for naval service by choice and/or performance, and (2) to comment



on the optimal size of a pilot program cohort. NAVPERSRANDCEN responded with a detailed POA&M, covering program concept, report schedule, and action date milestones. CNO (OP-96) submitted its report in September 1975 (Note 3). Concluding remarks are provided below:

The earlier separations [would] provide cost savings to the Navy resulting from the difference between investment cost and return on investment, and a reduction in load on the disciplinary and corrections system. In terms of net investment, cost savings of \$381.2 million at the end of a 4-year period could be realized. A corresponding 50 percent reduction in the number of administrative discharges, nonjudicial punishments, and courts-martial would provide an annual cost savings of \$4.7 million, and man-hour savings of 642,725.

A pilot program cohort to evaluate the voluntary separations proposal should consist of a sample size of at least 600 recruits in the eligible group at each Recruit Training Center from a monthly accession input. This would require minimum individual RTC monthly accessions of 1856 with a corresponding minimum monthly total accessions of 5568. An entire month's accession input is recommended for ease in administration and tracking.

The POA&M and CNO analysis data were forwarded to CNP and approval was granted to initiate the pilot program in January 1976. NAVPERSRANDCEN was designated to act as primary manager for conduct of the study, data collection, and analysis stages; and Pers-8, to act as primary agent for CNP for coordinating and monitoring.

### Objectives

The objectives of this effort were:

1. To compare attrition rates, performance ratings, and disciplinary records of personnel holding a voluntary release option with those of matched control personnel not holding the option.
2. To determine how demographic (e.g., age, race, quality index, etc.) and situational (e.g., entering rate) variables affect attrition. This includes assessment of the impact of accepting for enlistment a sample of recruits who ordinarily would not have met minimum recruiting standards based on educational level and mental group scores (i.e., those classified as DELTAs).
3. To validate a recruit background questionnaire (RBQ) as a predictor of successful completion of contracted enlistment agreement.

## METHOD

### Program Concept

The program concept, as outlined in the Plan of Action and Milestones (POA&M) prepared by NAVPERSRANDCEN, appears below:

1. The experimental group will be composed of all male USN nonprior service (NPS) apprentices with January 1976 current enlisted dates (CEDs); and the control group, of all similar apprentices with February 1976 CEDs.
2. Both groups will include a special component of DELTA recruits, in order to provide a broad study base and the capability to predict attrition related to these normally unacceptable accessions.
3. The experimental group will be permitted "voluntary out" options; the control group will not.

In regard to 2 above, Navy applicants are classified within four categories or quality indices: ALPHA, BRAVO, CHARLIE, and DELTA. The A and B groups comprise those who are classified as "A" school eligibles because they have attained at least the 49th percentile on the Armed Forces Qualification Test (AFQT); the difference between the two groups is that A group recruits are certified high school graduates or GED equivalent, while B group recruits did not finish high school. The C and D groups are not "A" school eligible because they did not attain sufficiently high AFQT scores; C group members did complete high school and D group members did not.

To ensure that the January and February accessions would include sufficient C and D group members to support the research program, the Commander, Navy Recruiting Command (Note 4) issued a directive stating that the accession mix for those months only would comprise 80 percent Group A plus Group B, 10 percent Group C, and 10 percent Group D. The directive further stated that "meticulous care must be taken (during recruitment and recruit training) to avoid speculation or statements concerning the research which could be construed as promises or guarantees, or which may indicate that the recruits will be involved in a special research program."

### Subjects

In accordance with the above concept, the experimental group (N = 1165) included all male, NPS recruits who enlisted in the regular Navy for 4-year terms of active duty during January 1976 and who were slated to attend Apprentice School (i.e., for Seaman, Fireman, and Airman) rather than "A" School.<sup>1</sup> The control group (N = 973) included all similar February 1976 accessions. The experimental group included 382 recruits classified as DELTA;

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<sup>1</sup>Apprentice training is a 2-week program designed to prepare enlisted personnel for general detail fleet assignments (i.e., unskilled or semi-skilled duty) as Seamen, Airmen, or Firemen. "A" schools provide at least 4 weeks of basic technical and skill training in the Navy's various job specialities, thus preparing trainees to work in a specific Navy rating.

and the control group, 318. Thus, the two groups were composed almost exclusively of general detail (GENDET) destined apprentices, who had historically shown the highest incidence of disciplinary and administrative problems.

#### Procedure

All subjects were administered the Recruit Background Questionnaire (RBQ) during the last week of recruit training. This 82-item noncognitive questionnaire was a refined and reduced version of the RBQ tested by Atwater, Skrobiszewski, and Alf (Note 5), and covered such areas as the recruit's previous school and job history, family background, and reasons for enlisting in the Navy. Following recruit training, all subjects reported for apprenticeship training.

During the last week of apprenticeship training, experimental subjects only were informed that they had been selected to participate in a program studying the effects of voluntary discharge from the Navy and that this selection was based on the date of their enlistment (no indication was given that the study group was limited to those who were not slated for "A" school). They were assured that their participation in the program would not affect their Navy careers (i.e., duty stations, job assignments, promotions, etc.) and that the only difference between them and other enlisted personnel was that they could leave the Navy if they wished. In this regard, experimental subjects had the following options:

1. During the time period between completion of apprenticeship training and before they had completed 181 days of total active duty, they could employ their voluntary separation option to be separated immediately. Thus, within the second 3-month period of their enlistment contracts, they virtually had a "walkaway" provision to leave the Navy.

2. After they had completed 181 days (6 months) of active duty, they could request voluntary separation by giving the Navy 6 months' notice of their intention to separate. When this option was employed, the individual's Commanding Officer could either release him immediately or hold him for any portion of the 6-month term of notice.

These two voluntary release periods were designated as Phase I (less than 181 days) and Phase II (181 days or more) of the study.

At all times, requests for voluntary separations--for both Phase I and Phase II--were subject to the following constraints:

1. A subject deployed on a cruise could not be separated until he had returned to the United States.

2. A subject stationed overseas could not be separated until he had completed a minimum tour of overseas duty.

3. Under emergency conditions, a subject's voluntary separation option could be withdrawn for a period of time, as determined by the Bureau of Naval Personnel (BUPERS).

Those individuals separated under the provisions of the program received an honorable discharge, unless the character of their service record indicated otherwise. In addition, they were assigned a reenlistment code of RE-4 (indicating that they were not eligible to reenlist without prior BUPERS approval) and a discharge code of KCC (general demobilization--reduction in authorized strength). These codes were employed to facilitate long-term tracking of personnel who exercised their voluntary release option. Before these subjects were separated, they were requested to complete an Exit Interview Form and an Exit Questionnaire, both of which were designed for this study. The former requested the subject to indicate, in his own words, the main reason for his decision to leave the Navy; and the latter required him to rate, on a five-point scale, 20 aspects of Navy life (e.g., living conditions, counseling received, etc.) during three stages of his Navy enlistment (recruit training, apprenticeship training, and first job assignment).

During August 1976, COs of both experimental and control subjects were asked to rate their present and potential performance on a five-point scale ranging from Unsatisfactory to Outstanding. Also, they were asked to list all disciplinary actions noted in subject's service record from enlistment to date.

#### Analyses

Initial differences between the experimental and control groups in regard to demographic and situational variables were determined, and RTCs were compared as to quality of initial total input and experimental and control groups within that input. Overall attrition for the two groups was determined, as well as attrition by the various demographic and situational variables. Results were then analyzed to determine the types of separation (honorable vs. less than honorable) and loss (released vs. deserted) within attrited groups, and the distribution of attrition over time (up to 23 months). Finally, the two groups were compared as to performance ratings obtained in August 1976 and disciplinary actions taken.

Data obtained through the Exit Interview Form were analyzed. Results obtained by analyzing data from the Recruit Background and Exit Questionnaires will be provided in a subsequent report.

## RESULTS

### Comparisons of Demographic and Situational Variables

Table 1, which provides demographic variables for both experimental and control groups, indicates that there were no significant differences between them as to age at enlistment, racial composition, number of dependents, years of formal education completed, and educational level attained. As shown, over half of each group enlisted at age 17 or 18; the racial composition of both groups was nearly identical and representative of the total Navy general detail (GENDET) population (i.e., 85% Caucasian and 15% Black and other racial/ethnic minorities); and over 90 percent of each group had no dependents. In regard to education completed, about 34 percent of both groups had completed 10 or fewer years of formal education; 23 percent, 11 years; and 43 percent, 12 years. Finally, about 49 percent of each group were non-high school graduates; 41 percent were high school graduates; and 10 percent held GED certificates. However, there were significant differences between the two groups as to recruiting area, mental group category, and recruit quality index. These differences are discussed below.

1. Recruiting Area. Although experimental and control group members came from all regions of the country, their geographical source distributions were not equivalent. Specifically, the Ohio Valley and Rocky Mountains/Texas areas (4 and 7) were overrepresented in the experimental group, while the Northeast, Southeast, and Midwest areas (1, 3, and 5) were overrepresented in the control group.

2. Mental Group Category. In January 1976, the Armed Services Vocational Aptitude Battery (ASVAB) replaced the Navy Basic Test Battery (BTB) for use in selecting/assigning Navy recruits. As a result, some of the January and February accessions were assigned to mental level categories based on their ASVAB score; and others, based on their BTB score. The upper and lower percentile limits, adjusted for differences in ASVAB and BTB score distributions, used for assigning recruits to the various mental level categories are shown below:

| <u>Mental Group</u> | <u>BTB</u> | <u>ASVAB</u> |
|---------------------|------------|--------------|
| I                   | 93+        | 95+          |
| II                  | 65-92      | 67-94        |
| Upper III           | 49-64      | 50-65        |
| Lower III           | 31-48      | 35-49        |
| IV                  | 10-30      | 10-33        |

For further information, see Development of Revised Mental Group Definitions, Note 6.

As shown in Table 1, more control group subjects fell into the upper (I, II, III-U) categories (37 vs. 30%), while more experimental group subjects fell into the lower (III-L, IV) categories (70 vs. 63%).

Table 1  
Demographic Variables--Experimental and Control Groups

| Item   | Exper. Group |         | Cont. Group |         | Total |         |
|--|--------------|---------|-------------|---------|-------|---------|
|  | N            | Percent | N           | Percent | N     | Percent |
| Age At Enlistment-- $\chi^2$ (3df) = 1.38; p > .05                   |              |         |             |         |       |         |
| 17 Years Old   | 340          | 30.8    | 306         | 31.5    | 646   | 31.1    |
| 18 Years Old   | 290          | 26.2    | 262         | 27.0    | 552   | 26.6    |
| 19 Years Old   | 223          | 20.2    | 176         | 18.1    | 399   | 19.2    |
| >20 Years Old  | 252          | 22.8    | 226         | 23.3    | 478   | 23.0    |
| Total  | 1105         | 100.0   | 970         | 99.9    | 2075  | 99.9    |
| Recruiting Area-- $\chi^2$ (5df) = 15.76; p < .01                    |              |         |             |         |       |         |
| Area 1 (Northeast)   | 129          | 17.3    | 180         | 18.8    | 309   | 18.0    |
| Area 3 (Southeast)   | 56           | 8.8     | 109         | 11.4    | 205   | 10.0    |
| Area 4 (Ohio Valley)   | 25           | 23.6    | 185         | 19.3    | 442   | 21.6    |
| Area 5 (Midwest)   | 218          | 20.0    | 229         | 23.9    | 447   | 21.8    |
| Area 7 (Rocky Mts-Texas)   | 165          | 15.1    | 114         | 11.9    | 279   | 13.6    |
| Area 8 (West)  | 165          | 15.1    | 143         | 14.9    | 308   | 15.0    |
| Total  | 1090         | 99.9    | 960         | 100.2   | 2050  | 100.0   |
| Racial Composition-- $\chi^2$ (1df) = 1; p > .05                     |              |         |             |         |       |         |
| Caucasian  | 940          | 85.1    | 828         | 85.2    | 1768  | 85.1    |
| Minority   | 165          | 14.9    | 144         | 14.8    | 309   | 14.9    |
| Total  | 1105         | 100.0   | 972         | 100.0   | 2077  | 100.0   |
| Number of Dependents-- $\chi^2$ (1df) = .02; p > .05                 |              |         |             |         |       |         |
| None   | 1077         | 92.4    | 902         | 92.7    | 1979  | 92.6    |
| One or More  | 88           | 7.6     | 71          | 7.3     | 159   | 7.4     |
| Total  | 1165         | 100.0   | 973         | 100.0   | 2138  | 100.0   |
| Years of Formal Education Completed-- $\chi^2$ (2df) = 2.39; p > .05 |              |         |             |         |       |         |
| 10 Years or Less   | 414          | 35.5    | 313         | 32.4    | 729   | 34.1    |
| 11 Years   | 259          | 22.2    | 230         | 23.6    | 489   | 22.9    |
| 12 Years or More   | 492          | 42.2    | 428         | 44.0    | 920   | 43.0    |
| Total  | 1165         | 99.9    | 973         | 100.0   | 2138  | 100.0   |
| Educational Level Attained-- $\chi^2$ (2df) = .82; p > .05           |              |         |             |         |       |         |
| Non-high School Graduate   | 529          | 48.4    | 473         | 48.7    | 1002  | 48.6    |
| GED Certificated   | 114          | 10.4    | 90          | 9.3     | 204   | 9.9     |
| High School Graduate   | 449          | 41.1    | 408         | 42.0    | 857   | 41.5    |
| Total  | 1092         | 99.9    | 971         | 100.0   | 2063  | 100.0   |

Notes.

1. Missing observations: Age = 63, Recruiting Area = 88, Race = 61, Ed. Level = 75.
2. Percentages do not always total 100 due to rounding errors.

Table 1 (Continued)

| Item   | Exper. Group |         | Cont. Group |         | Total |         |
|--|--------------|---------|-------------|---------|-------|---------|
|  | N            | Percent | N           | Percent | N     | Percent |
| Mental Group Category-- $\chi^2$ (3df) = 35.82; $p < .001$ |              |         |             |         |       |         |
| Categories I and II  | 89           | 8.3     | 132         | 16.1    | 241   | 11.9    |
| Category III (Upper)                                       | 237          | 22.1    | 195         | 20.7    | 432   | 21.4    |
| Category III (Lower)                                       | 554          | 51.6    | 404         | 42.8    | 958   | 47.5    |
| Category IV  | 194          | 18.1    | 193         | 20.4    | 387   | 19.2    |
| Total  | 1074         | 100.1   | 994         | 100.0   | 2018  | 100.0   |
| Recruit Quality Index-- $\chi^2$ (3df) = 12.13, $p < .01$  |              |         |             |         |       |         |
| ALPHA  | 196          | 18.0    | 219         | 22.6    | 415   | 20.1    |
| BRAVO  | 147          | 13.5    | 155         | 16.0    | 302   | 14.6    |
| CHARLIE  | 366          | 33.5    | 279         | 28.7    | 645   | 31.3    |
| DELTA  | 382          | 35.0    | 318         | 32.7    | 700   | 33.9    |
| Total  | 1091         | 100.0   | 971         | 100.0   | 2062  | 99.9    |

Notes.

1. Missing observations: Mental Group = 120, Quality Index = 76.
2. Percentages do not always total 100 due to rounding errors.

3. Recruit Quality Index. Since mental group category is one of the two determinants in assigning recruits to quality indices, the distribution of this variable reflects the differences found above. In comparison to the experimental group, more control group subjects were classified as As and Bs (eligible for "A" school) (39 vs. 31%), and fewer as Cs and Ds (not eligible for "A" school) (61 vs. 69%).

Situational variables for both groups are presented in Table 2. As shown, both groups included similar percentages of Seamen, Firemen, and Airmen. However, there were significant differences in Recruit Training Command (RTC) attended and initial duty assignments. These differences are discussed below.

1. Recruit Training Command Attended. As shown, about 31 percent of both groups attended Recruit Training Command (RTC), San Diego. Of the remaining 69 percent, a higher percentage of experimental subjects attended RTC Great Lakes, while a higher percentage of control subjects attended RTC Orlando.

2. Initial Duty Assignment. A higher proportion of experimental than control subjects was originally assigned to the cruiser-destroyer force, while a higher percentage of control subjects was assigned to shore stations.

#### RTC Input Differences

##### Total Group

Table 3 compares total input quality across the three RTCs. As shown, RTCs San Diego and Orlando had more high school graduates than did RTC Great Lakes--44 and 46 percent vs. 37 percent. Also, their non-high school graduates included more men holding GED certificates than did Great Lakes (15.3 and 10.0% vs. 6.6%). In addition, RTCs San Diego and Orlando had more men in Mental Categories I, II, and III-U than did Great Lakes (38 and 37% vs. 28%) and fewer men in Mental Categories III-L and IV (62 and 63% vs. 72%).

As shown in Table 3, all RTCs had approximately equal proportions of men classified as BRAVO (school eligible, non-high school graduates) and CHARLIE (non-school eligible, high school graduates). However, discrepancies were observed in the distribution of men in the highest and lowest groups--ALPHA (school eligible, high school graduates) and DELTA (non-school eligible, non-high school graduates). Twenty-five percent of those assigned to San Diego and Orlando were Category A, compared to only 14 percent assigned to Great Lakes. Further, 25 and 29 percent of those assigned to San Diego and Orlando, respectively, were Category D, compared to 42 percent at Great Lakes.



Table 2  
Situational Variables--Experimental and Control Groups

| Item  | Exper. Group |              | Cont. Group |              | Total       |              |
|---|--------------|--------------|-------------|--------------|-------------|--------------|
|   | N            | Percent      | N           | Percent      | N           | Percent      |
| Entering Rate-- $\chi^2$ (2df) = 2.16; p > .05                      |              |              |             |              |             |              |
| Seaman  | 680          | 58.4         | 593         | 61.0         | 1273        | 59.6         |
| Fireman   | 321          | 27.6         | 241         | 24.8         | 562         | 26.3         |
| Airman  | 164          | 14.1         | 138         | 14.2         | 302         | 14.1         |
|   | <u>1165</u>  | <u>100.1</u> | <u>972</u>  | <u>100.0</u> | <u>2137</u> | <u>100.0</u> |
| Recruit Training Command Attended-- $\chi^2$ (2df) = 10.30; p < .01 |              |              |             |              |             |              |
| San Diego, CA   | 335          | 31.3         | 293         | 30.9         | 628         | 31.1         |
| Great Lakes, IL   | 541          | 50.5         | 429         | 45.3         | 970         | 48.1         |
| Orlando, FL   | 195          | 18.2         | 225         | 23.8         | 420         | 20.8         |
| Total   | <u>1071</u>  | <u>100.0</u> | <u>947</u>  | <u>100.0</u> | <u>2018</u> | <u>100.0</u> |
| Initial Duty Assignment-- $\chi^2$ (5df) = 33.75; p < .001          |              |              |             |              |             |              |
| Aircraft Carriers   | 138          | 20.2         | 127         | 22.6         | 265         | 21.3         |
| Destroyers/Cruisers   | 145          | 21.3         | 64          | 11.4         | 209         | 16.8         |
| Amphibious  | 155          | 22.7         | 146         | 26.0         | 301         | 24.2         |
| Support   | 180          | 26.4         | 134         | 23.8         | 314         | 25.2         |
| Air Squadrons   | 28           | 4.1          | 31          | 5.5          | 59          | 4.7          |
| Shore Stations  | 36           | 5.3          | 60          | 10.7         | 96          | 7.7          |
| Total   | <u>682</u>   | <u>100.0</u> | <u>562</u>  | <u>100.0</u> | <u>1244</u> | <u>99.9</u>  |

Notes.

1. Missing observations: Rate = 1 and RTC Attended = 120. Assignment data for initial duty assignment presented above were obtained in August 1976. At that time, 1458 of the original sample of 2138 still remained on duty. Thus, for this variable, the missing observations equal 214.

2. Percentages do not always total 100 due to rounding errors.

Table 3

## Recruit Input Quality at Recruit Training Commands

| Item  | San Diego |         | Grt. Lakes |         | Orlando |         | Total |         |
|---|-----------|---------|------------|---------|---------|---------|-------|---------|
|   | N         | Percent | N          | Percent | N       | Percent | N     | Percent |
| Mental Group Category-- $\chi^2$ (14df) = 51.04; p < .001             |           |         |            |         |         |         |       |         |
| <u>High School Graduates</u>  |           |         |            |         |         |         |       |         |
| I and II  | 48        | 7.8     | 40         | 4.2     | 41      | 10.1    | 129   | 6.5     |
| III (Upper)   | 59        | 9.6     | 72         | 7.5     | 37      | 9.1     | 168   | 8.5     |
| III (Lower)   | 97        | 15.8    | 121        | 12.7    | 74      | 18.3    | 292   | 14.8    |
| IV  | 68        | 11.1    | 120        | 12.6    | 35      | 8.6     | 223   | 11.3    |
| Total   | 272       | 44.3    | 353        | 37.0    | 187     | 46.1    | 812   | 41.1    |
| <u>Non-high School Graduates (Including Certificated)<sup>a</sup></u> |           |         |            |         |         |         |       |         |
| I and II  | 40        | 6.5     | 43         | 4.5     | 24      | 5.9     | 107   | 5.4     |
| III (Upper)   | 87        | 14.1    | 112        | 11.7    | 50      | 12.3    | 249   | 12.6    |
| III (Lower)   | 176       | 28.6    | 357        | 37.4    | 118     | 29.1    | 651   | 33.0    |
| IV  | 40        | 6.5     | 89         | 9.3     | 26      | 6.4     | 155   | 7.9     |
| Total   | 343       | 55.7    | 601        | 62.9    | 218     | 53.7    | 1162  | 58.9    |
| GRAND TOTAL   | 615       | 100.0   | 954        | 99.9    | 405     | 99.8    | 1974  | 100.0   |
| Recruit Quality Index-- $\chi^2$ (6df) = 65.34; p < .001              |           |         |            |         |         |         |       |         |
| ALPHA   | 152       | 24.2    | 141        | 14.5    | 108     | 25.7    | 401   | 19.9    |
| BRAVO   | 95        | 15.1    | 142        | 14.6    | 59      | 14.0    | 296   | 14.7    |
| CHARLIE   | 221       | 35.2    | 282        | 29.1    | 131     | 31.2    | 634   | 31.4    |
| DELTA   | 160       | 25.5    | 405        | 41.8    | 122     | 29.0    | 687   | 34.0    |
| Total   | 628       | 100.0   | 970        | 100.0   | 420     | 99.9    | 2018  | 100.0   |

Notes.

1. Missing observations: Mental Group Category = 164, Recruit Quality Index = 120.

2. Percentages do not always total 100 due to rounding errors.

<sup>a</sup>Recruits holding GED certificates represented the following percentages: San Diego = 15.3 percent, Great Lakes = 6.6 percent, and Orlando = 10.0 percent.

### Experimental vs. Control Group

Table 4 compares input quality of experimental groups across RTCs. As shown, within both the experimental and control groups, significant differences were observed in assignment of men in varying mental categories to the different RTCs; however, these differences appear to be more pronounced in the experimental group. Over a third of the men assigned to RTCs San Diego and Orlando were in Mental Categories I, II, or III-U, compared to less than a fourth of those assigned to Great Lakes (38 and 35% vs. 24%). A similar but less pronounced pattern was observed within the control group: approximately 39 percent of those assigned to RTCs San Diego or Orlando were in the upper mental categories, compared to 34 percent for Great Lakes.

Observations were also made of quality index classification within experimental conditions at each RTC. Within the experimental group, nearly equal proportions of men attending each RTC were classified as quality group B. However, moderate differences were observed in the percentages of men assigned to mix C: Approximately 37 percent of those assigned to RTCs San Diego or Orlando were Cs, compared to 30 percent for Great Lakes. The most dramatic differences were found among men assigned to quality groups A or D. RTCs San Diego and Orlando had nearly twice as many recruits in quality group A as did Great Lakes (23 vs. 12%). Further, about 25 percent of those assigned to San Diego and Orlando were in quality group D, compared to 45 percent for Great Lakes.

Within the control group, the distribution of recruits in quality group B was nearly equivalent at all RTCs. Also, the pattern of assignment to groups A and D was nearly similar to that of the experimental group. However, for group C, the smallest input was found at RTC Orlando; this was in contrast to the experimental group, where the smallest input was at Great Lakes.

Table 4

Recruit Input Quality Within Experimental Conditions  
at Recruit Training Commands

| Item   | Exper. Group |         | Cont. Group |         | Total |         |
|--|--------------|---------|-------------|---------|-------|---------|
|  | N            | Percent | N           | Percent | N     | Percent |
| Mental Group Category--Exper.: $\chi^2$ (6df) = 23.20; p < .001 and<br>Cont.: $\chi^2$ (6df) = 15.07; p < .05  |              |         |             |         |       |         |
| <u>RTC San Diego:</u>  |              |         |             |         |       |         |
| MG I and II  | 36           | 10.9    | 52          | 18.2    | 88    | 14.3    |
| MG III (Upper)   | 88           | 26.7    | 58          | 20.3    | 146   | 23.7    |
| MG III (Lower)   | 148          | 45.0    | 125         | 43.7    | 273   | 44.4    |
| MG IV  | 57           | 17.3    | 51          | 17.8    | 108   | 17.6    |
| Total  | 329          | 99.9    | 286         | 100.0   | 615   | 100.0   |
| <u>RTC Great Lakes:</u>  |              |         |             |         |       |         |
| MG I and MG II   | 32           | 6.0     | 51          | 12.2    | 83    | 8.7     |
| MG III (Upper)   | 93           | 17.8    | 89          | 21.2    | 184   | 19.3    |
| MG III (Lower)   | 300          | 56.1    | 178         | 42.5    | 478   | 50.1    |
| MG IV  | 108          | 20.2    | 101         | 24.1    | 209   | 21.9    |
| Total  | 533          | 100.1   | 419         | 100.0   | 954   | 100.0   |
| <u>RTC Orlando:</u>  |              |         |             |         |       |         |
| MG I and II  | 19           | 10.0    | 46          | 21.4    | 65    | 16.0    |
| MG III (Upper)   | 47           | 24.7    | 40          | 18.6    | 87    | 21.5    |
| MG III (Lower)   | 97           | 51.1    | 95          | 44.2    | 192   | 47.4    |
| MG IV  | 27           | 14.2    | 34          | 15.8    | 61    | 15.1    |
| Total  | 190          | 100.0   | 215         | 100.0   | 405   | 100.0   |
| GRAND TOTAL  | 1054         | 53.4    | 920         | 46.6    | 1974  | 100.0   |
| Recruit Quality Index--Exper.: $\chi^2$ (6df) = 58.33; p < .001 and<br>Cont.: $\chi^2$ (6df) = 18.50; p < .005 |              |         |             |         |       |         |
| <u>RTC San Diego:</u>  |              |         |             |         |       |         |
| ALPHA  | 81           | 24.2    | 71          | 24.2    | 152   | 24.2    |
| BRAVO  | 49           | 14.6    | 46          | 15.7    | 95    | 15.1    |
| CHARLIE  | 123          | 36.7    | 98          | 33.4    | 221   | 35.2    |
| DELTA  | 82           | 24.5    | 78          | 26.6    | 160   | 25.5    |
| Total  | 335          | 100.0   | 293         | 99.9    | 628   | 100.0   |
| <u>RTC Great Lakes:</u>  |              |         |             |         |       |         |
| ALPHA  | 65           | 12.0    | 76          | 17.7    | 141   | 14.5    |
| BRAVO  | 68           | 12.6    | 74          | 17.2    | 142   | 14.6    |
| CHARLIE  | 162          | 29.9    | 120         | 28.0    | 282   | 29.1    |
| DELTA  | 246          | 45.5    | 159         | 37.1    | 405   | 41.8    |
| Total  | 541          | 100.0   | 429         | 100.0   | 970   | 100.0   |
| <u>RTC Orlando:</u>  |              |         |             |         |       |         |
| ALPHA  | 44           | 22.6    | 64          | 28.4    | 108   | 25.7    |
| BRAVO  | 27           | 13.8    | 32          | 14.2    | 59    | 14.0    |
| CHARLIE  | 75           | 38.5    | 56          | 24.9    | 131   | 31.2    |
| DELTA  | 49           | 25.1    | 73          | 32.4    | 122   | 29.0    |
| Total  | 195          | 100.0   | 225         | 99.9    | 420   | 99.9    |
| GRAND TOTAL  | 1071         | 53.1    | 947         | 46.9    | 2018  | 100.0   |

## Notes.

1. Missing observations: Mental Group Category = 164, Recruit Quality Index = 120.
2. Percentages do not always equal 100 due to rounding errors.

# Attrition--Experimental vs. Control Group

## Overall Attrition

Table 5, which provides overall data for the experimental and control groups, shows that attrition was significantly higher in the experimental group. At the end of 23 months, 73 percent of the experimental group had attrited, compared to 48 percent of the control group. Further, the availability of a voluntary out option in the experimental group significantly increased the proportion of honorable separations (81 vs. 36% for the control group), and decreased the incidence of desertions (3 vs. 17% for the control group). Overall attrition for the two groups over time is shown in Figure 1.

Table 5

## Overall Attrition--Experimental and Control Groups

| Item  | Exper. Group |         | Cont. Group |         | Total |         |
|---|--------------|---------|-------------|---------|-------|---------|
|   | N            | Percent | N           | Percent | N     | Percent |
| Attrition Rate-- $\chi^2$ (1df) = 145.03; p < .001                            |              |         |             |         |       |         |
| Active  | 311          | 26.7    | 509         | 52.3    | 820   | 38.4    |
| Attrited  | 854          | 73.3    | 464         | 47.7    | 1318  | 61.6    |
| Total   | 1165         | 100.0   | 973         | 100.0   | 2138  | 100.0   |
| Type of Separation Within Attrited Groups-- $\chi^2$ (1df) = 257.24; p < .001 |              |         |             |         |       |         |
| Honorable   | 689          | 80.7    | 169         | 36.4    | 858   | 65.1    |
| Less than Honorable   | 165          | 19.3    | 295         | 63.6    | 460   | 34.9    |
| Total   | 854          | 100.0   | 464         | 100.0   | 1318  | 100.0   |
| Desertion Rate Within Attrited Groups-- $\chi^2$ (1df) = 80.77; p < .001      |              |         |             |         |       |         |
| Released  | 831          | 97.3    | 387         | 83.4    | 1218  | 92.4    |
| Deserted  | 23           | 2.7     | 77          | 16.6    | 100   | 7.6     |
| Total   | 854          | 100.0   | 464         | 100.0   | 1318  | 100.0   |
| Losses Within Experimental Phases-- $\chi^2$ (1df) = .26; p > .05             |              |         |             |         |       |         |
| Phase I   | 308          | 36.1    | 160         | 34.5    | 468   | 35.5    |
| Phase II  | 546          | 63.9    | 304         | 65.5    | 850   | 64.5    |
| Total   | 854          | 100.0   | 464         | 100.0   | 1318  | 100.0   |

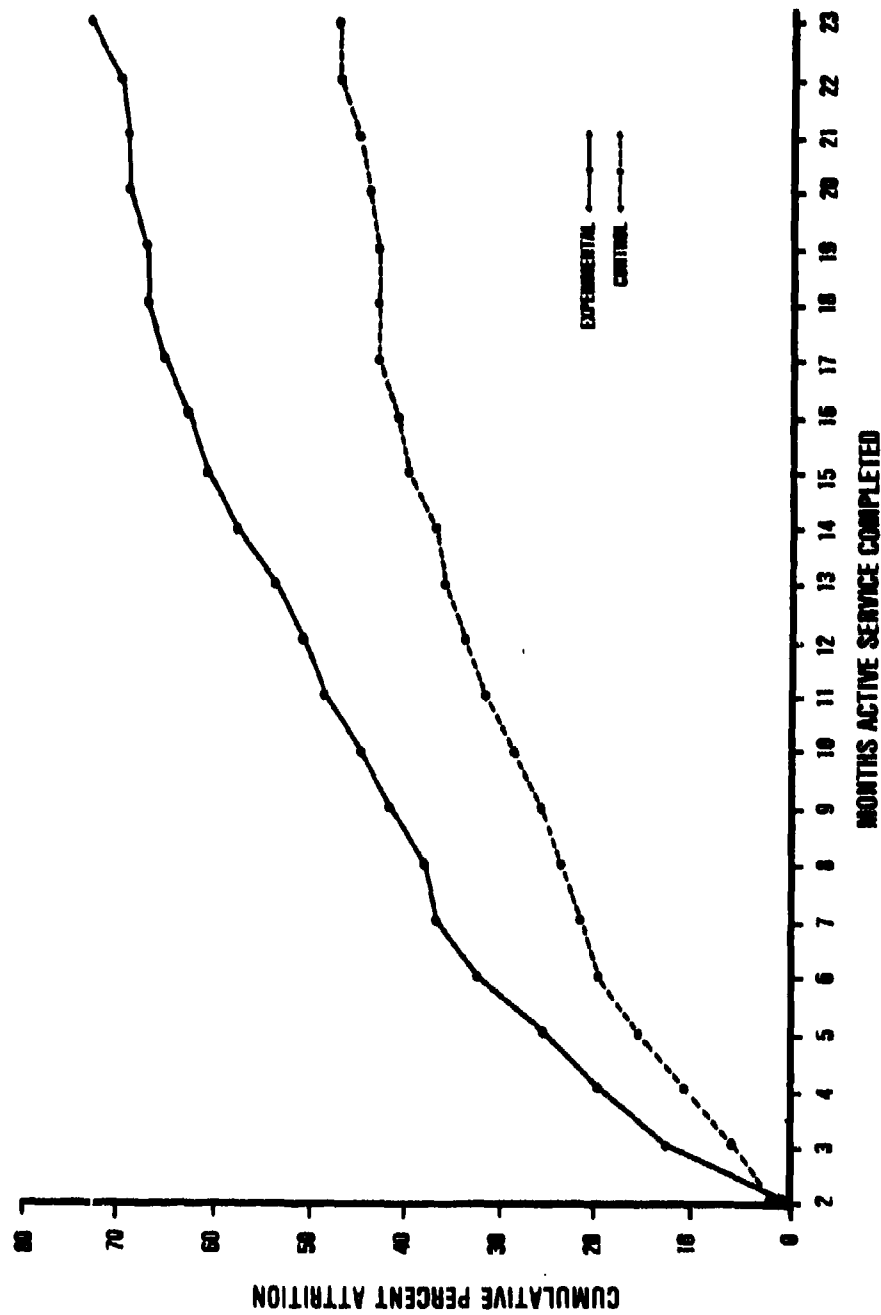


Figure 1. Overall attrition over time—  
Experimental and control groups.

## Attrition by Demographic or Situational Variables

### Demographic Variables.

1. Age at Enlistment. As shown in Table 6, the probability of survival increased with age at enlistment. At the 23-month point, experimental group members who enlisted at 17 years of age experienced the highest attrition rate (80%); and those who enlisted at 20 years or older, the lowest (62.7%). For control subjects, those who enlisted at 17 years of age had the highest attrition rate (58.5%); and those who enlisted at 19 or older, the lowest (40.3%).

In regard to type of separation, experimental subjects who were 19 years at enlistment were most likely to be honorably separated; and those who were 17, least likely (87.7 vs. 79.0%). No significant differences were observed in this measure for the control group.

Finally, no significant differences were observed for either group in type of loss incurred (Table 6) or distribution of total losses over time (Figure 2).

2. Recruiting Area. As shown in Table 7, no significant differences associated with the section of the country from which subjects were recruited were found for either group.

3. Racial Composition. As shown in Table 8, after 23 months of service, Caucasians in both groups experienced higher attrition rates than minorities (74.9 vs. 54.5% for the experimental group, and 50.0 vs. 34.7% for the control group). Further, when length of service (LOS) time plots shown in Figure 3 were examined, it was found that these loss rates became more divergent over time. No significant differences associated with race were found for either group in separation or loss data.

4. Number of Dependents. As shown in Table 9, control subjects with no dependents had a significantly lower attrition rate than those with one or more dependents (46.5 vs. 63.4%). Although the trend in the experimental group was similar, it failed to reach the 95 percent level of confidence (72.5 vs. 81.8%,  $p = .0768$ ). No significant differences were found for either group in separation, loss, or LOS data.

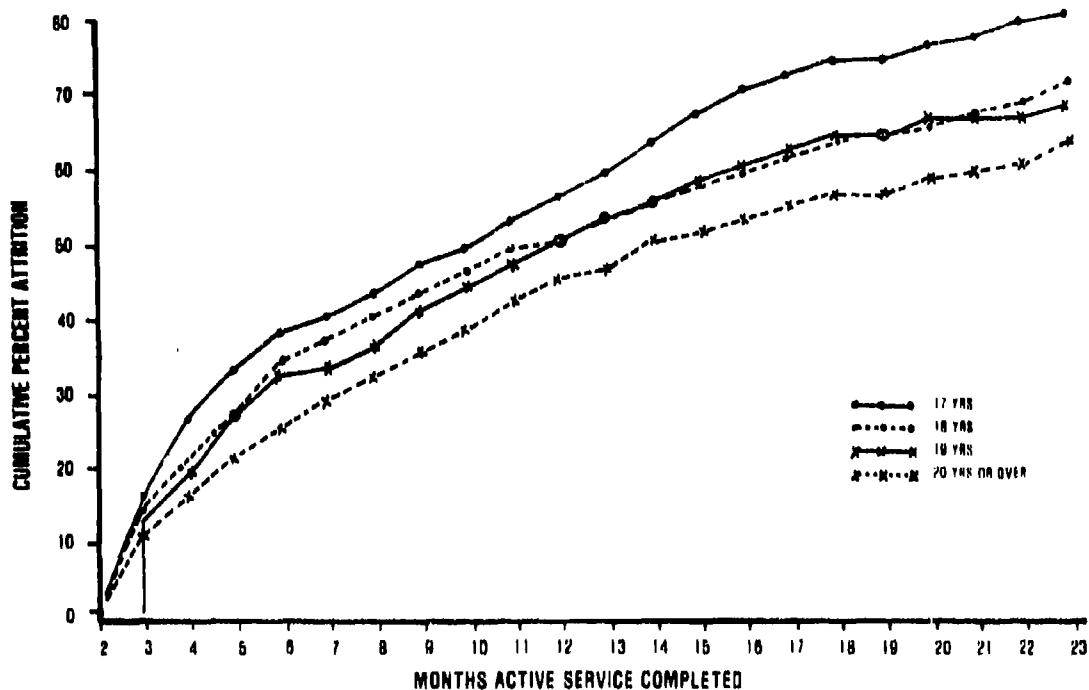
5. Years of Formal Education Completed. Within both study groups, a direct negative relationship was found between years of education completed and attrition: The fewer years of education a man had, the more likely he was to attrite. As shown in Table 10, in both groups, those with 10 or fewer years of education had the highest overall attrition rate; and those with 12 years or more, the lowest (81.4 vs. 64.6% for the experimental group, and 57.8 vs. 39.0% for the control group).

Table 6  
Attrition by Age at Enlistment--Experimental and Control Groups

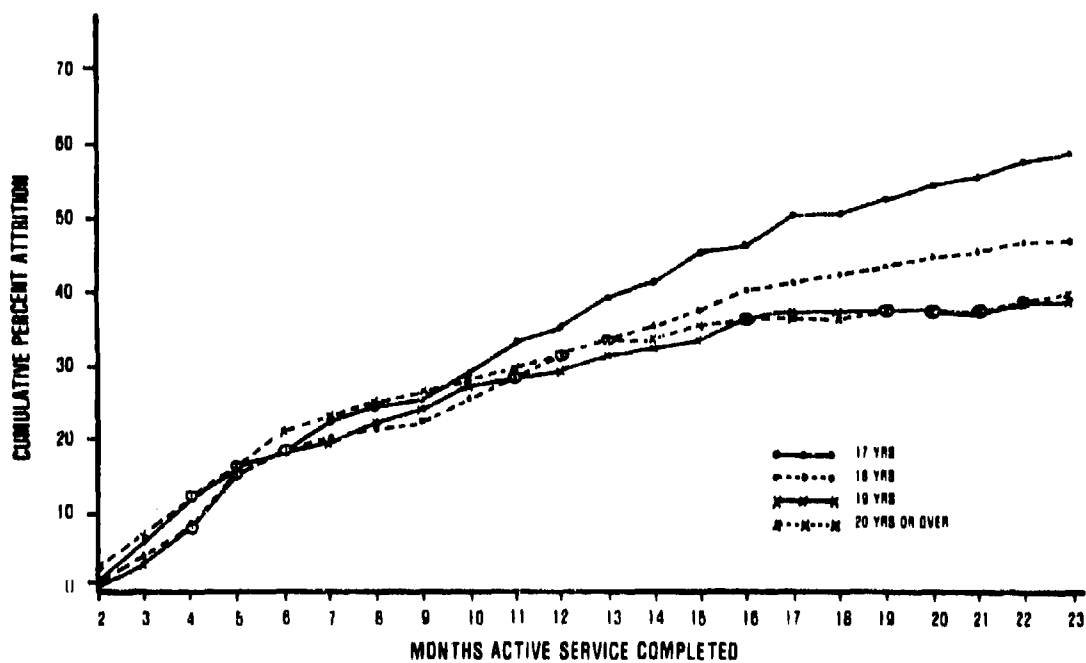
| Item   | Age at Enlistment |         |          |         |          |         |            |         |       |         |
|--|-------------------|---------|----------|---------|----------|---------|------------|---------|-------|---------|
|  | 17 Years          |         | 18 Years |         | 19 Years |         | > 20 Years |         | Total |         |
|  | N                 | Percent | N        | Percent | N        | Percent | N          | Percent | N     | Percent |
| Total Losses   |                   |         |          |         |          |         |            |         |       |         |
| Experimental Group-- $\chi^2$ (3df) = 22.508; p < .001 |                   |         |          |         |          |         |            |         |       |         |
| Active   | 68                | 20.0    | 80       | 27.6    | 69       | 30.9    | 94         | 37.3    | 311   | 28.1    |
| Attrited   | 272               | 80.0    | 210      | 72.4    | 154      | 69.1    | 158        | 62.7    | 794   | 71.9    |
| Total  | 340               | 100.0   | 290      | 100.0   | 223      | 100.0   | 252        | 100.0   | 1105  | 100.0   |
| Control Group-- $\chi^2$ (3df) = 23.173; p < .001      |                   |         |          |         |          |         |            |         |       |         |
| Active   | 127               | 41.5    | 139      | 53.1    | 105      | 59.7    | 135        | 59.7    | 506   | 52.2    |
| Attrited   | 179               | 58.5    | 123      | 46.9    | 71       | 40.3    | 91         | 40.3    | 464   | 47.8    |
| Total  | 306               | 100.0   | 262      | 100.0   | 176      | 100.0   | 226        | 100.0   | 970   | 100.0   |
| Total Group-- $\chi^2$ (3df) = 40.449; p < .001        |                   |         |          |         |          |         |            |         |       |         |
| Active   | 195               | 30.2    | 219      | 39.7    | 174      | 43.6    | 229        | 47.9    | 817   | 39.4    |
| Attrited   | 451               | 69.8    | 333      | 60.3    | 225      | 56.4    | 249        | 52.1    | 1258  | 60.6    |
| Total  | 646               | 100.0   | 552      | 100.0   | 399      | 100.0   | 478        | 100.0   | 2075  | 100.0   |
| Type of Separation Within Attrited Groups              |                   |         |          |         |          |         |            |         |       |         |
| Experimental Group-- $\chi^2$ (3df) = 8.631; p < .05   |                   |         |          |         |          |         |            |         |       |         |
| Honorable  | 215               | 79.0    | 133      | 87.1    | 135      | 87.7    | 136        | 86.1    | 669   | 84.3    |
| < Honorable  | 57                | 21.0    | 27       | 12.9    | 19       | 12.3    | 22         | 13.9    | 125   | 15.7    |
| Total  | 272               | 100.0   | 210      | 100.0   | 154      | 100.0   | 158        | 100.0   | 794   | 100.0   |
| Control Group-- $\chi^2$ (3df) = 7.026; p > .05        |                   |         |          |         |          |         |            |         |       |         |
| Honorable  | 54                | 30.2    | 45       | 36.6    | 28       | 39.4    | 42         | 46.2    | 169   | 36.4    |
| < Honorable  | 125               | 69.8    | 78       | 63.4    | 43       | 60.6    | 49         | 53.8    | 295   | 63.6    |
| Total  | 179               | 100.0   | 123      | 100.0   | 71       | 100.0   | 91         | 100.0   | 464   | 100.0   |
| Total Group-- $\chi^2$ (3df) = 16.460; p < .001        |                   |         |          |         |          |         |            |         |       |         |
| Honorable  | 269               | 59.6    | 228      | 68.5    | 163      | 72.4    | 178        | 71.5    | 838   | 66.6    |
| < Honorable  | 182               | 40.4    | 105      | 31.5    | 62       | 27.6    | 71         | 28.5    | 420   | 33.4    |
| Total  | 451               | 100.0   | 333      | 100.0   | 225      | 100.0   | 249        | 100.0   | 1258  | 100.0   |
| Type of Loss Within Attrited Groups                    |                   |         |          |         |          |         |            |         |       |         |
| Experimental Group-- $\chi^2$ (3df) = 2.270; p > .05   |                   |         |          |         |          |         |            |         |       |         |
| Released   | 266               | 97.8    | 204      | 97.1    | 153      | 99.4    | 134        | 97.5    | 777   | 97.9    |
| Deserted   | 6                 | 2.2     | 6        | 2.9     | 1        | 0.6     | 4          | 2.5     | 17    | 2.1     |
| Total  | 272               | 100.0   | 210      | 100.0   | 154      | 100.0   | 158        | 100.0   | 794   | 100.0   |
| Control Group-- $\chi^2$ (3df) = 1; p > .05            |                   |         |          |         |          |         |            |         |       |         |
| Released   | 147               | 82.1    | 105      | 85.4    | 59       | 83.1    | 76         | 83.5    | 387   | 83.4    |
| Deserted   | 32                | 17.9    | 18       | 14.6    | 12       | 16.9    | 15         | 16.5    | 77    | 16.6    |
| Total  | 179               | 100.0   | 123      | 100.0   | 71       | 100.0   | 91         | 100.0   | 464   | 100.0   |
| Total Group-- $\chi^2$ (3df) = 1.570; p > .05          |                   |         |          |         |          |         |            |         |       |         |
| Released   | 413               | 91.6    | 309      | 92.8    | 212      | 94.2    | 230        | 92.4    | 1164  | 92.5    |
| Deserted   | 39                | 8.4     | 24       | 7.2     | 13       | 5.8     | 19         | 7.6     | 94    | 7.5     |
| Total  | 451               | 100.0   | 333      | 100.0   | 225      | 100.0   | 249        | 100.0   | 1258  | 100.0   |

Note: Number of missing observations: total losses = 61; type of separation = 59; type of loss = 59.





a. Experimental Group



b. Control Group

Figure 2. Overall attrition over time--  
Experimental and control groups.

Table 7

## Attrition by Recruiting Area--Experimental and Control Groups

| Item   | Recruiting Area |         |        |         |             |         |        |         |            |         |       |         |      |         | Total |  |
|--|-----------------|---------|--------|---------|-------------|---------|--------|---------|------------|---------|-------|---------|------|---------|-------|--|
|  | 1 (NE)          |         | 3 (SE) |         | 4 (Ohio V.) |         | 5 (MW) |         | 7 (RM-Tex) |         | 8 (W) |         |      |         |       |  |
|  | N               | Percent | N      | Percent | N           | Percent | N      | Percent | N          | Percent | N     | Percent | N    | Percent |       |  |
| Total Losses   |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| <u>Experimental Group--<math>\chi^2</math> (5df) = 5.882; <math>p &gt; .05</math></u>  |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Active   | 58              | 30.7    | 27     | 28.1    | 69          | 26.8    | 51     | 23.4    | 39         | 23.6    | 53    | 32.1    | 297  | 27.2    |       |  |
| Attrited   | 131             | 69.3    | 69     | 71.9    | 188         | 73.2    | 167    | 76.6    | 126        | 76.4    | 112   | 67.9    | 793  | 72.8    |       |  |
| Total  | 189             | 100.0   | 96     | 100.0   | 257         | 100.0   | 218    | 100.0   | 165        | 100.0   | 165   | 100.0   | 1090 | 100.0   |       |  |
| <u>Control Group--<math>\chi^2</math> (5df) = 5.016; <math>p &gt; .05</math></u>       |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Active   | 90              | 50.0    | 49     | 45.0    | 93          | 50.3    | 122    | 53.3    | 61         | 53.5    | 83    | 58.0    | 498  | 51.9    |       |  |
| Attrited   | 90              | 50.0    | 60     | 55.0    | 92          | 49.7    | 107    | 46.7    | 53         | 46.5    | 60    | 42.0    | 462  | 48.1    |       |  |
| Total  | 180             | 100.0   | 109    | 100.0   | 185         | 100.0   | 229    | 100.0   | 114        | 100.0   | 143   | 100.0   | 960  | 100.0   |       |  |
| <u>Total Group--<math>\chi^2</math> (5df) = 6.134; <math>p &gt; .05</math></u>         |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Active   | 148             | 40.1    | 76     | 37.1    | 162         | 36.7    | 173    | 38.7    | 100        | 35.8    | 136   | 44.2    | 795  | 38.8    |       |  |
| Attrited   | 221             | 59.9    | 129    | 62.9    | 280         | 63.3    | 274    | 61.3    | 179        | 64.2    | 172   | 55.8    | 1253 | 61.2    |       |  |
| Total  | 369             | 100.0   | 205    | 100.0   | 442         | 100.0   | 447    | 100.0   | 279        | 100.0   | 308   | 100.0   | 2050 | 100.0   |       |  |
| Type of Separation Within Attrited Groups  |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| <u>Experimental Group--<math>\chi^2</math> (5df) = 2.093; <math>p &gt; .05</math></u>  |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Honorable  | 106             | 80.9    | 57     | 82.6    | 160         | 85.1    | 144    | 86.2    | 103        | 83.3    | 96    | 85.7    | 668  | 84.2    |       |  |
| < Honorable  | 25              | 19.1    | 12     | 17.4    | 28          | 14.9    | 23     | 13.8    | 21         | 16.7    | 16    | 14.3    | 125  | 15.8    |       |  |
| Total  | 131             | 100.0   | 69     | 100.0   | 188         | 100.0   | 167    | 100.0   | 126        | 100.0   | 112   | 100.0   | 793  | 100.0   |       |  |
| <u>Control Group--<math>\chi^2</math> (5df) = 4.752; <math>p &gt; .05</math></u>       |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Honorable  | 26              | 28.9    | 23     | 41.7    | 31          | 33.7    | 42     | 39.3    | 23         | 43.4    | 21    | 35.0    | 168  | 36.4    |       |  |
| < Honorable  | 64              | 71.1    | 33     | 58.3    | 61          | 66.3    | 63     | 60.7    | 30         | 56.6    | 39    | 65.0    | 294  | 63.6    |       |  |
| Total  | 90              | 100.0   | 60     | 100.0   | 92          | 100.0   | 107    | 100.0   | 53         | 100.0   | 60    | 100.0   | 462  | 100.0   |       |  |
| <u>Total Group--<math>\chi^2</math> (5df) = 7.853; <math>p &gt; .05</math></u>         |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Honorable  | 132             | 59.7    | 82     | 63.6    | 191         | 68.2    | 186    | 67.9    | 128        | 71.5    | 117   | 68.0    | 836  | 66.6    |       |  |
| < Honorable  | 89              | 40.3    | 47     | 36.4    | 89          | 31.8    | 88     | 32.1    | 51         | 28.5    | 53    | 32.0    | 419  | 33.4    |       |  |
| Total  | 221             | 100.0   | 129    | 100.0   | 280         | 100.0   | 274    | 100.0   | 179        | 100.0   | 172   | 100.0   | 1253 | 100.0   |       |  |
| Type of Loss Within Attrited Groups  |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| <u>Experimental Group--<math>\chi^2</math> (5df) = 10.296; <math>p &gt; .05</math></u> |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Released   | 123             | 95.4    | 68     | 98.6    | 186         | 98.9    | 167    | 100.0   | 122        | 96.8    | 108   | 96.4    | 776  | 97.9    |       |  |
| Deserted   | 6               | 4.6     | 1      | 1.4     | 2           | 1.1     | 0      | 0.0     | 4          | 3.2     | 4     | 3.6     | 17   | 2.1     |       |  |
| Total  | 131             | 100.0   | 69     | 100.0   | 188         | 100.0   | 167    | 100.0   | 126        | 100.0   | 112   | 100.0   | 793  | 100.0   |       |  |
| <u>Control Group--<math>\chi^2</math> (5df) = 10.573; <math>p &gt; .05</math></u>      |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Released   | 81              | 90.0    | 45     | 75.0    | 81          | 88.0    | 83     | 77.6    | 43         | 81.1    | 32    | 86.7    | 385  | 83.3    |       |  |
| Deserted   | 9               | 10.0    | 15     | 25.0    | 11          | 12.0    | 24     | 22.4    | 10         | 18.9    | 8     | 13.3    | 77   | 16.7    |       |  |
| Total  | 90              | 100.0   | 60     | 100.0   | 92          | 100.0   | 107    | 100.0   | 53         | 100.0   | 60    | 100.0   | 462  | 100.0   |       |  |
| <u>Total Group--<math>\chi^2</math> (5df) = 8.658; <math>p &gt; .05</math></u>         |                 |         |        |         |             |         |        |         |            |         |       |         |      |         |       |  |
| Released   | 206             | 93.2    | 113    | 87.6    | 267         | 95.4    | 250    | 91.2    | 165        | 92.2    | 160   | 93.0    | 1161 | 92.5    |       |  |
| Deserted   | 15              | 6.8     | 16     | 12.4    | 13          | 4.6     | 24     | 8.8     | 14         | 7.8     | 12    | 7.0     | 94   | 7.5     |       |  |
| Total  | 221             | 100.0   | 129    | 100.0   | 280         | 100.0   | 274    | 100.0   | 179        | 100.0   | 172   | 100.0   | 1253 | 100.0   |       |  |

Note. Number of missing observations: total losses = 88; type of separation = 62; type of loss = 62.

Table B  
Attrition by Racial Composition--Experimental and Control Groups

| Racial Composition   |           |         |          |         |       |         |
|--|-----------|---------|----------|---------|-------|---------|
| Item   | Caucasian |         | Minority |         | Total |         |
|  | N         | Percent | N        | Percent | N     | Percent |
| Total Losses   |           |         |          |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (1df) = 27.740; p &lt; .001</u> |           |         |          |         |       |         |
| Active   | 236       | 25.1    | 75       | 45.5    | 311   | 28.1    |
| Attrited   | 704       | 74.9    | 90       | 54.5    | 794   | 71.9    |
| Total  | 940       | 100.0   | 165      | 100.0   | 1105  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (1df) = 10.872; p &lt; .001</u>      |           |         |          |         |       |         |
| Active   | 414       | 50.0    | 94       | 65.3    | 508   | 52.3    |
| Attrited   | 414       | 50.0    | 50       | 34.7    | 464   | 47.7    |
| Total  | 828       | 100.0   | 144      | 100.0   | 972   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (1df) = 34.651; p &lt; .001</u>        |           |         |          |         |       |         |
| Active   | 650       | 36.8    | 169      | 54.7    | 819   | 39.4    |
| Attrited   | 1118      | 63.2    | 140      | 45.3    | 1258  | 60.6    |
| Total  | 1768      | 100.0   | 309      | 100.0   | 2077  | 100.0   |
| Type of Separation Within Attrited Groups                                  |           |         |          |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (1df) = 14.366; p &lt; .001</u> |           |         |          |         |       |         |
| Honorable  | 606       | 86.1    | 63       | 70.0    | 669   | 84.3    |
| < Honorable  | 98        | 13.9    | 27       | 30.0    | 125   | 15.7    |
| Total  | 704       | 100.0   | 90       | 100.0   | 794   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (1df) = &lt; 1; p &gt; .05</u>       |           |         |          |         |       |         |
| Honorable  | 150       | 36.2    | 19       | 38.0    | 169   | 36.4    |
| < Honorable  | 264       | 63.8    | 31       | 62.0    | 295   | 63.6    |
| Total  | 414       | 100.0   | 50       | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (1df) = 4.183; p &gt; .05</u>          |           |         |          |         |       |         |
| Honorable  | 756       | 67.6    | 82       | 58.6    | 838   | 66.6    |
| < Honorable  | 362       | 32.4    | 58       | 41.4    | 420   | 33.4    |
| Total  | 1118      | 100.0   | 140      | 100.0   | 1258  | 100.0   |
| Type of Loss Within Attrited Groups  |           |         |          |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (1df) = &lt; 1; p &gt; .05</u>  |           |         |          |         |       |         |
| Released   | 690       | 98.0    | 87       | 96.7    | 777   | 97.9    |
| Deserted   | 14        | 2.0     | 3        | 3.3     | 17    | 2.1     |
| Total  | 704       | 100.0   | 90       | 100.0   | 794   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (1df) = 1.267; p &gt; .05</u>        |           |         |          |         |       |         |
| Released   | 342       | 82.6    | 45       | 90.0    | 387   | 83.4    |
| Deserted   | 72        | 17.4    | 5        | 10.0    | 77    | 16.6    |
| Total  | 414       | 100.0   | 50       | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (1df) = &lt; 1; p &gt; .05</u>         |           |         |          |         |       |         |
| Released   | 1032      | 92.1    | 132      | 96.7    | 1164  | 92.5    |
| Deserted   | 86        | 7.7     | 8        | 5.7     | 94    | 7.5     |
| Total  | 1118      | 100.0   | 140      | 100.0   | 1258  | 100.0   |

Note. Number of missing observations: total losses = 61; type of separation = 59; type of loss = 59.

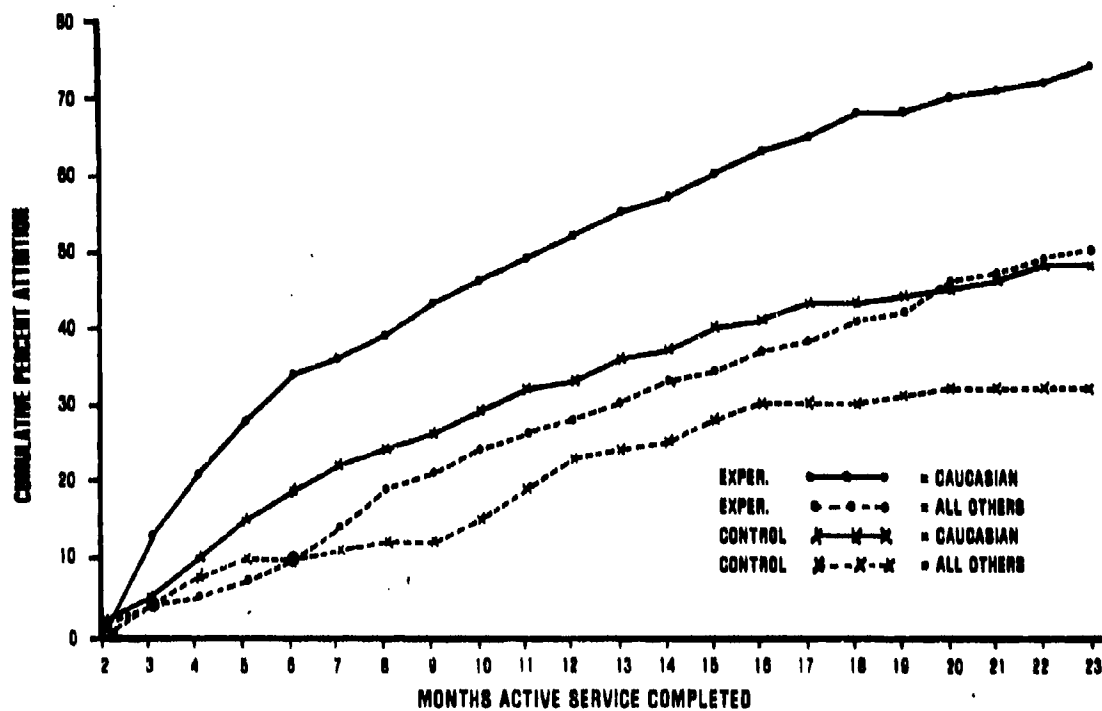


Figure 3. Attrition over time by racial composition--  
Experimental and control groups.

Table 9  
Attrition by Number of Dependents--Experimental and Control Groups

| Item  | Number of Dependents |                 |                  |         | Total |         |
|---|----------------------|-----------------|------------------|---------|-------|---------|
|   | N                    | None<br>Percent | One or More<br>N | Percent | N     | Percent |
| Total Losses  |                      |                 |                  |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (ldf) = 3.131; p &gt; .05</u>  |                      |                 |                  |         |       |         |
| Active  | 296                  | 27.5            | 16               | 18.2    | 312   | 26.8    |
| Attrited  | 781                  | 72.5            | 72               | 81.8    | 853   | 73.2    |
| Total   | 1077                 | 100.0           | 88               | 100.0   | 1165  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (ldf) = 6.897; p &lt; .01</u>       |                      |                 |                  |         |       |         |
| Active  | 483                  | 53.5            | 26               | 36.6    | 509   | 52.3    |
| Attrited  | 419                  | 46.5            | 43               | 63.4    | 464   | 47.7    |
| Total   | 902                  | 100.0           | 71               | 100.0   | 973   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (ldf) = 9.891; p &lt; .01</u>         |                      |                 |                  |         |       |         |
| Active  | 779                  | 39.4            | 42               | 26.4    | 821   | 38.4    |
| Attrited  | 1200                 | 60.6            | 117              | 73.6    | 1317  | 61.6    |
| Total   | 1979                 | 100.0           | 159              | 100.0   | 2138  | 100.0   |
| Type of Separation Within Attrited Groups                                 |                      |                 |                  |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (ldf) = &lt; 1; p &gt; .05</u> |                      |                 |                  |         |       |         |
| Honorable   | 629                  | 80.5            | 59               | 81.9    | 688   | 80.7    |
| < Honorable   | 152                  | 19.5            | 13               | 18.1    | 165   | 19.3    |
| Total   | 781                  | 100.0           | 72               | 100.0   | 853   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (ldf) = 2.775; p &gt; .05</u>       |                      |                 |                  |         |       |         |
| Honorable   | 147                  | 35.1            | 22               | 48.9    | 169   | 36.4    |
| < Honorable   | 272                  | 64.9            | 23               | 51.1    | 295   | 63.6    |
| Total   | 419                  | 100.0           | 45               | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (ldf) = &lt; 1; p &gt; .05</u>        |                      |                 |                  |         |       |         |
| Honorable   | 776                  | 64.7            | 81               | 69.2    | 857   | 65.1    |
| < Honorable   | 424                  | 35.3            | 36               | 30.8    | 460   | 34.9    |
| Total   | 1200                 | 100.0           | 117              | 100.0   | 1317  | 100.0   |
| Type of Loss Within Attrited Groups                                       |                      |                 |                  |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (ldf) = &lt; 1; p &gt; .05</u> |                      |                 |                  |         |       |         |
| Released  | 760                  | 97.3            | 70               | 97.2    | 830   | 97.1    |
| Deserted  | 21                   | 2.7             | 2                | 2.8     | 23    | 2.7     |
| Total   | 781                  | 100.0           | 72               | 100.0   | 853   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (ldf) = &lt; 1; p &gt; .05</u>      |                      |                 |                  |         |       |         |
| Released  | 349                  | 83.3            | 18               | 84.4    | 367   | 83.4    |
| Deserted  | 70                   | 16.7            | 7                | 15.6    | 77    | 16.6    |
| Total   | 419                  | 100.0           | 45               | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (ldf) = &lt; 1; p &gt; .05</u>        |                      |                 |                  |         |       |         |
| Released  | 1109                 | 92.4            | 108              | 92.3    | 1217  | 92.4    |
| Deserted  | 91                   | 7.6             | 9                | 7.7     | 100   | 7.6     |
| Total   | 1200                 | 100.0           | 117              | 100.0   | 1317  | 100.0   |

Note. No missing observations.

Table 10  
Attrition by Years of Formal Education Completed—  
Experimental and Control Groups

| Item   | Years of Formal Education Completed |                       |                         |       |     |       | Total<br>N Percent |       |
|--|-------------------------------------|-----------------------|-------------------------|-------|-----|-------|--------------------|-------|
|  | < 10 Years<br>N Percent             | 11 Years<br>N Percent | > 12 Years<br>N Percent |       |     |       |                    |       |
| Total Losses   |                                     |                       |                         |       |     |       |                    |       |
| <u>Experimental Group</u> -- $\chi^2$ (2df) = 34.003; $p < .001$ |                                     |                       |                         |       |     |       |                    |       |
| Active   | 77                                  | 18.6                  | 61                      | 23.6  | 174 | 35.4  | 312                | 26.8  |
| Attrited   | 337                                 | 81.4                  | 198                     | 76.4  | 318 | 64.6  | 853                | 73.2  |
| Total  | 414                                 | 100.0                 | 259                     | 100.0 | 492 | 100.0 | 1165               | 100.0 |
| <u>Control Group</u> -- $\chi^2$ (2df) = 26.242; $p < .001$      |                                     |                       |                         |       |     |       |                    |       |
| Active   | 133                                 | 42.2                  | 113                     | 50.0  | 261 | 61.0  | 509                | 52.3  |
| Attrited   | 182                                 | 57.8                  | 115                     | 50.0  | 167 | 39.0  | 464                | 47.7  |
| Total  | 315                                 | 100.0                 | 230                     | 100.0 | 428 | 100.0 | 973                | 100.0 |
| <u>Total Group</u> -- $\chi^2$ (2df) = 60.249; $p < .001$        |                                     |                       |                         |       |     |       |                    |       |
| Active   | 210                                 | 28.8                  | 176                     | 36.0  | 435 | 47.3  | 821                | 38.4  |
| Attrited   | 519                                 | 71.2                  | 313                     | 64.0  | 483 | 52.7  | 1317               | 61.6  |
| Total  | 729                                 | 100.0                 | 489                     | 100.0 | 920 | 100.0 | 2138               | 100.0 |
| Type of Separation Within Attrited Groups                        |                                     |                       |                         |       |     |       |                    |       |
| <u>Experimental Group</u> -- $\chi^2$ (2df) = 20.116; $p < .001$ |                                     |                       |                         |       |     |       |                    |       |
| Honorable  | 249                                 | 73.9                  | 160                     | 80.8  | 279 | 87.7  | 688                | 80.7  |
| < Honorable  | 88                                  | 26.1                  | 38                      | 19.2  | 39  | 12.3  | 165                | 19.3  |
| Total  | 337                                 | 100.0                 | 198                     | 100.0 | 318 | 100.0 | 853                | 100.0 |
| <u>Control Group</u> -- $\chi^2$ (2df) = 8.127; $p < .05$        |                                     |                       |                         |       |     |       |                    |       |
| Honorable  | 58                                  | 31.9                  | 36                      | 31.3  | 75  | 44.9  | 169                | 36.4  |
| < Honorable  | 124                                 | 68.1                  | 79                      | 68.7  | 92  | 55.1  | 295                | 63.6  |
| Total  | 182                                 | 100.0                 | 115                     | 100.0 | 167 | 100.0 | 464                | 100.0 |
| <u>Total Group</u> -- $\chi^2$ (2df) = 22.208; $p < .001$        |                                     |                       |                         |       |     |       |                    |       |
| Honorable  | 307                                 | 59.2                  | 196                     | 62.6  | 354 | 73.0  | 857                | 65.1  |
| < Honorable  | 212                                 | 40.8                  | 117                     | 37.4  | 131 | 27.0  | 460                | 34.9  |
| Total  | 519                                 | 100.0                 | 313                     | 100.0 | 485 | 100.0 | 1317               | 100.0 |
| Type of Loss Within Attrited Groups                              |                                     |                       |                         |       |     |       |                    |       |
| <u>Experimental Group</u> -- $\chi^2$ (2df) = 6.895; $p < .05$   |                                     |                       |                         |       |     |       |                    |       |
| Released   | 322                                 | 95.5                  | 196                     | 99.0  | 312 | 98.1  | 830                | 97.3  |
| Deserted   | 15                                  | 4.5                   | 2                       | 1.0   | 6   | 1.9   | 23                 | 2.7   |
| Total  | 337                                 | 100.0                 | 198                     | 100.0 | 318 | 100.0 | 853                | 100.0 |
| <u>Control Group</u> -- $\chi^2$ (2df) = 5.794; $p > .05$        |                                     |                       |                         |       |     |       |                    |       |
| Released   | 149                                 | 81.9                  | 90                      | 78.3  | 148 | 88.6  | 387                | 83.4  |
| Deserted   | 33                                  | 18.1                  | 25                      | 21.7  | 19  | 11.4  | 77                 | 16.6  |
| Total  | 182                                 | 100.0                 | 115                     | 100.0 | 167 | 100.0 | 464                | 100.0 |
| <u>Total Group</u> -- $\chi^2$ (2df) = 6.613; $p < .05$          |                                     |                       |                         |       |     |       |                    |       |
| Released   | 471                                 | 90.8                  | 286                     | 91.4  | 460 | 94.8  | 1217               | 92.4  |
| Deserted   | 48                                  | 9.2                   | 27                      | 8.6   | 25  | 5.2   | 100                | 7.6   |
| Total  | 519                                 | 100.0                 | 313                     | 100.0 | 485 | 100.0 | 1317               | 100.0 |

Note. No missing observations.

Type of separation was also related to years of education completed within both groups: The more years of education a man had completed, the more likely he was to be honorably separated. As shown in Table 10, those with 12 or more years of education were most likely to be honorably discharged; and those with 10 or fewer years, least likely (87.7 vs. 73.9% for the experimental group, and 44.9 vs. 31.9% for the control group).

Loss group data were related to years of education completed in the experimental group only. As shown, desertion rates ranged from 1.0 and 1.9 percent for men who had completed 11 or 12 years of education to 4.5 percent for those who had completed 10 or fewer years. Finally, LOS effects were observed in the control group only: As shown in Figure 4, men completing 10 or fewer years of education had consistently higher attrition rates than all others.

6. Educational Level Obtained. As shown in Table 11, in both groups, those who held a GED certificate had the highest attrition rate; and those who were high school graduates, the lowest (79.8 vs. 63.5% for the experimental group, and 64.4 vs. 36.8% for the control group).

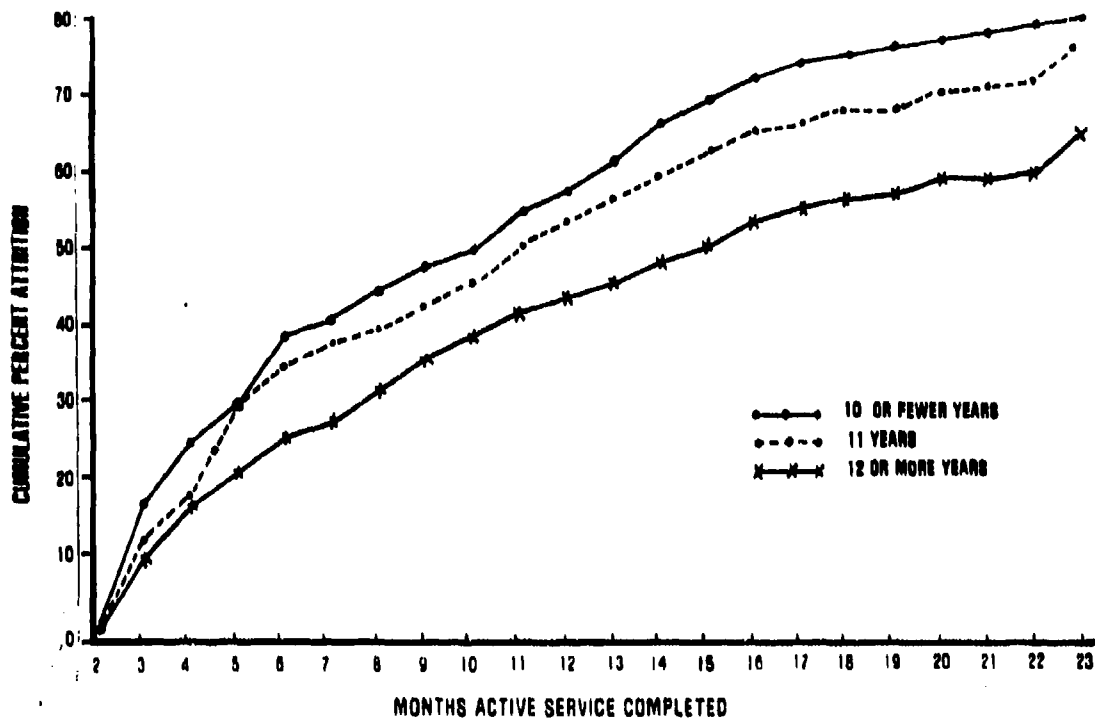
Type of separation was also related to educational level attained in both groups. High school graduates were most likely to be honorably separated; and those holding a GED certificate, least likely (90.5 vs. 74.7% for the experimental group, and 48.0 vs. 25.9% for the control group). Loss group data were related to educational level in the control group only: Holders of GED certificates and non-high school graduates had the highest desertion rates; and high school graduates, the lowest (20.7 and 20.3 vs. 8.7%).

As shown in Figure 5, no significant differences were observed in LOS plots for either group.

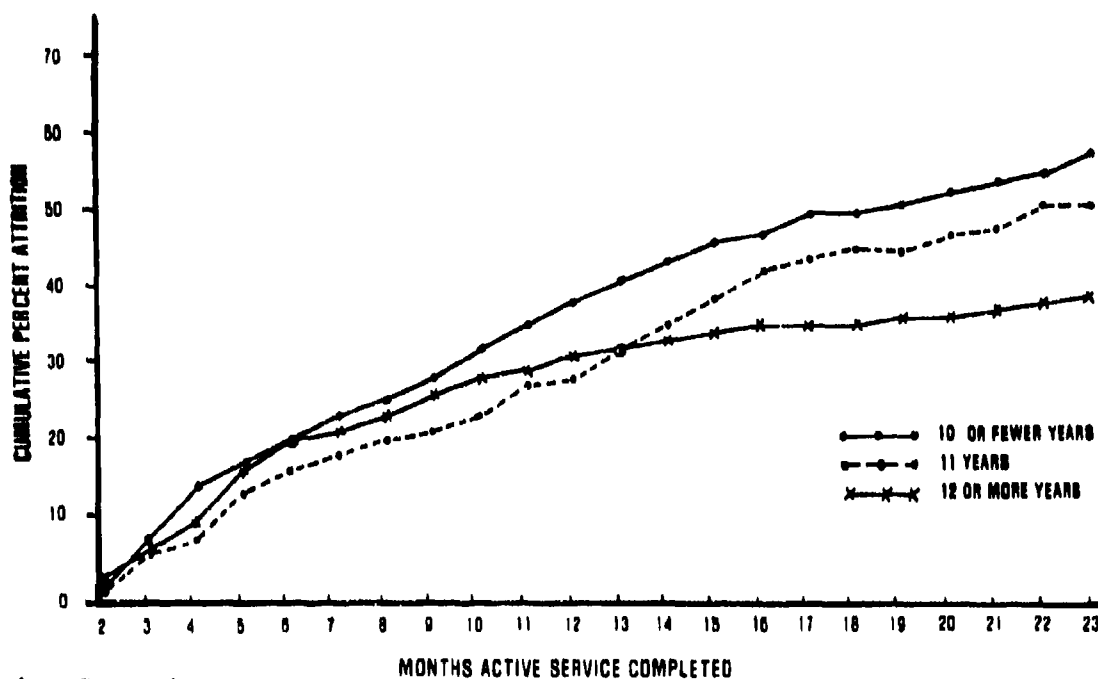
7. Mental Group Category. As shown in Table 12, for both groups, the highest attrition occurred among men in Mental Group Categories I and II; and the lowest, among those in Mental Group Category IV (79.8 vs. 64.9% for the experimental group, and 55.3 vs. 35.8% for the control group).

No significant differences associated with mental group category were found for either group in separation or loss data (Table 12) or in LOS plots (Figure 6).

8. Recruit Quality Index. As shown in Table 13, for both groups, men classified as BRAVO (school qualified, non-high school graduates) had the highest attrition rates; and those classified as CHARLIE (nonschool qualified, high school graduates), the lowest (81.0 vs. 66.7% for the experimental group, and 62.6 vs. 34.1% for the control group). This finding further supports those for educational level attained and mental group category as discussed above.



a. Experimental Group



b. Control Group

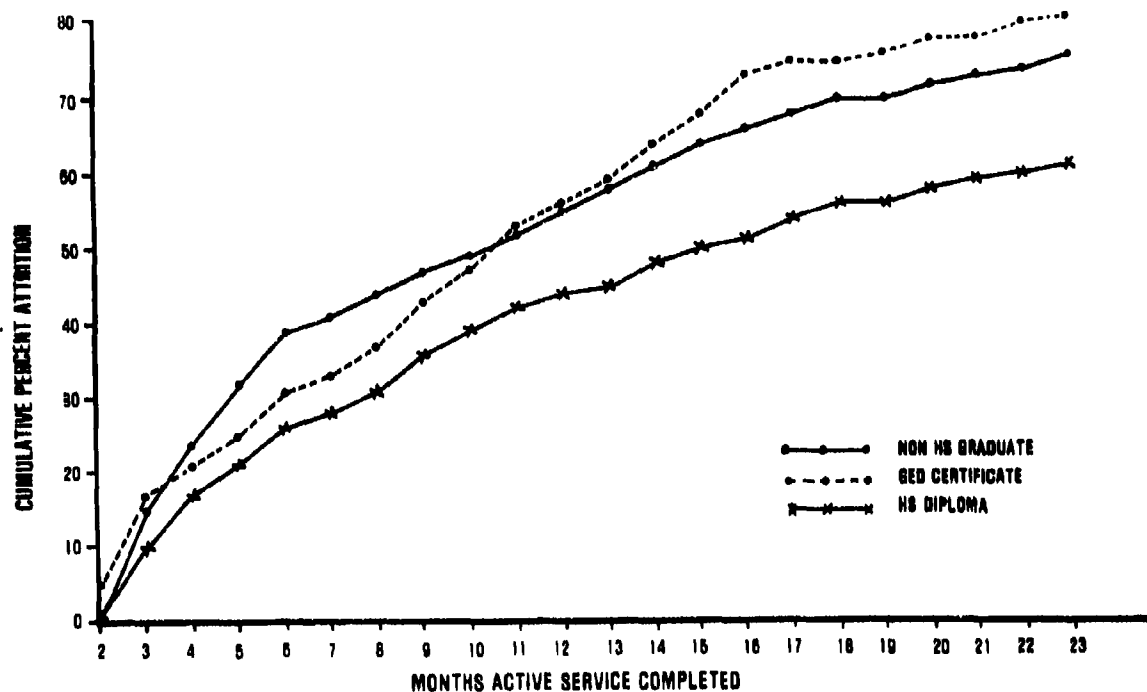
Figure 4. Attrition over time by years of formal education completed-- Experimental and control groups.



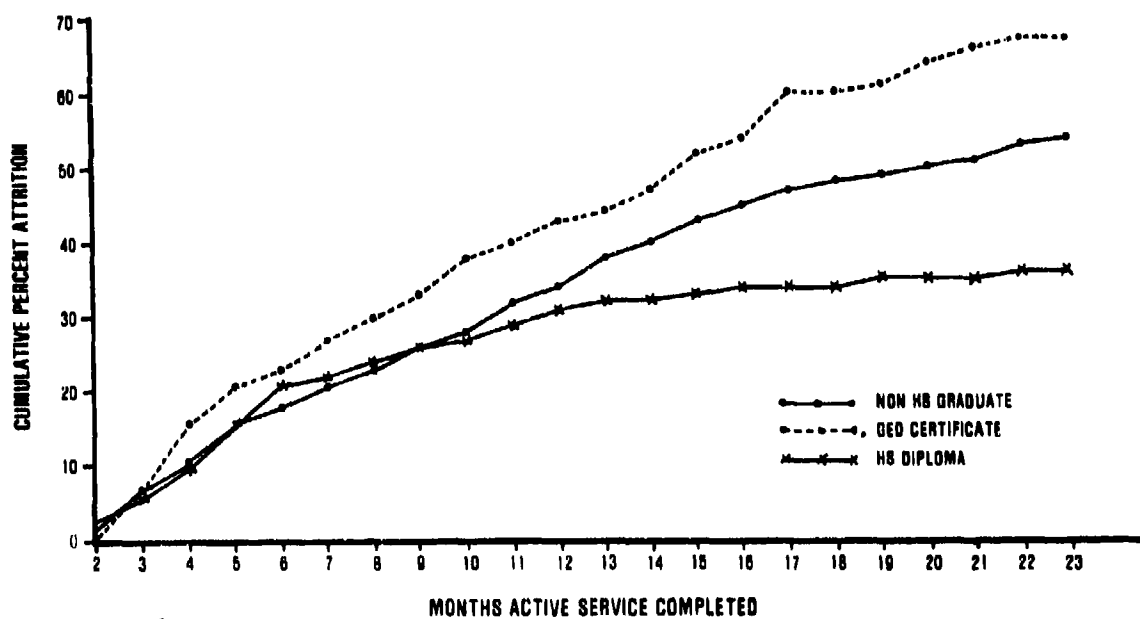
Table 11  
Attrition by Educational Level Attained--Experimental and Control Groups

| Item   | Educational Level Attained |         |           |         |          |         |       |         |
|--|----------------------------|---------|-----------|---------|----------|---------|-------|---------|
|  | NHS Grad.                  |         | GED Cert. |         | HS Grad. |         | Total |         |
|  | N                          | Percent | N         | Percent | N        | Percent | N     | Percent |
| Total Losses   |                            |         |           |         |          |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 26.407; p &lt; .001</u> |                            |         |           |         |          |         |       |         |
| Active   | 121                        | 22.9    | 23        | 20.2    | 164      | 36.5    | 308   | 28.2    |
| Attrited   | 408                        | 77.1    | 91        | 79.8    | 285      | 63.5    | 784   | 71.8    |
| Total  | 529                        | 100.0   | 114       | 100.0   | 449      | 100.0   | 1092  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 37.484; p &lt; .001</u>      |                            |         |           |         |          |         |       |         |
| Active   | 217                        | 45.9    | 32        | 35.6    | 238      | 63.2    | 307   | 52.2    |
| Attrited   | 256                        | 54.1    | 58        | 64.4    | 130      | 36.8    | 464   | 47.8    |
| Total  | 473                        | 100.0   | 90        | 100.0   | 408      | 100.0   | 971   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 61.398; p &lt; .001</u>        |                            |         |           |         |          |         |       |         |
| Active   | 338                        | 33.7    | 55        | 27.0    | 422      | 49.2    | 815   | 39.5    |
| Attrited   | 664                        | 66.3    | 149       | 73.0    | 435      | 50.8    | 1248  | 60.5    |
| Total  | 1002                       | 100.0   | 204       | 100.0   | 857      | 100.0   | 2063  | 100.0   |
| Type of Separation Within Attrited Groups                                  |                            |         |           |         |          |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 15.923; p &lt; .001</u> |                            |         |           |         |          |         |       |         |
| Honorable  | 336                        | 82.4    | 68        | 74.7    | 258      | 90.5    | 662   | 84.4    |
| < Honorable  | 72                         | 17.6    | 23        | 25.3    | 27       | 9.5     | 122   | 15.6    |
| Total  | 408                        | 100.0   | 91        | 100.0   | 285      | 100.0   | 784   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 13.608; p &lt; .01</u>       |                            |         |           |         |          |         |       |         |
| Honorable  | 82                         | 32.0    | 15        | 25.9    | 72       | 48.0    | 169   | 36.4    |
| < Honorable  | 174                        | 68.0    | 43        | 74.1    | 78       | 52.0    | 295   | 63.6    |
| Total  | 256                        | 100.0   | 58        | 100.0   | 150      | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (28.694) = 28.694; p &lt; .001</u>     |                            |         |           |         |          |         |       |         |
| Honorable  | 418                        | 63.0    | 83        | 55.7    | 330      | 75.9    | 831   | 66.6    |
| < Honorable  | 246                        | 37.0    | 66        | 44.3    | 105      | 24.1    | 417   | 33.4    |
| Total  | 664                        | 100.0   | 149       | 100.0   | 435      | 100.0   | 1248  | 100.0   |
| Type of Losses Within Attrited Groups                                      |                            |         |           |         |          |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 1.322; p &gt; .05</u>   |                            |         |           |         |          |         |       |         |
| Released   | 397                        | 97.3    | 89        | 97.8    | 281      | 98.6    | 767   | 97.8    |
| Deserted   | 11                         | 2.7     | 2         | 2.2     | 4        | 1.4     | 17    | 2.2     |
| Total  | 408                        | 100.0   | 91        | 100.0   | 285      | 100.0   | 784   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 10.071; p &lt; .01</u>       |                            |         |           |         |          |         |       |         |
| Released   | 204                        | 79.7    | 46        | 79.3    | 137      | 91.3    | 387   | 83.4    |
| Deserted   | 52                         | 20.3    | 12        | 20.7    | 13       | 8.7     | 77    | 16.6    |
| Total  | 256                        | 100.0   | 58        | 100.0   | 150      | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 12.593; p &lt; .01</u>         |                            |         |           |         |          |         |       |         |
| Released   | 601                        | 90.5    | 135       | 90.6    | 418      | 96.1    | 1154  | 92.5    |
| Deserted   | 63                         | 9.5     | 14        | 9.4     | 17       | 3.9     | 94    | 7.5     |
| Total  | 664                        | 100.0   | 149       | 100.0   | 435      | 100.0   | 1248  | 100.0   |

Note. Number of missing observations: total losses = 75; type of separation = 69; type of loss = 69.



a. Experimental Group



b. Control Group

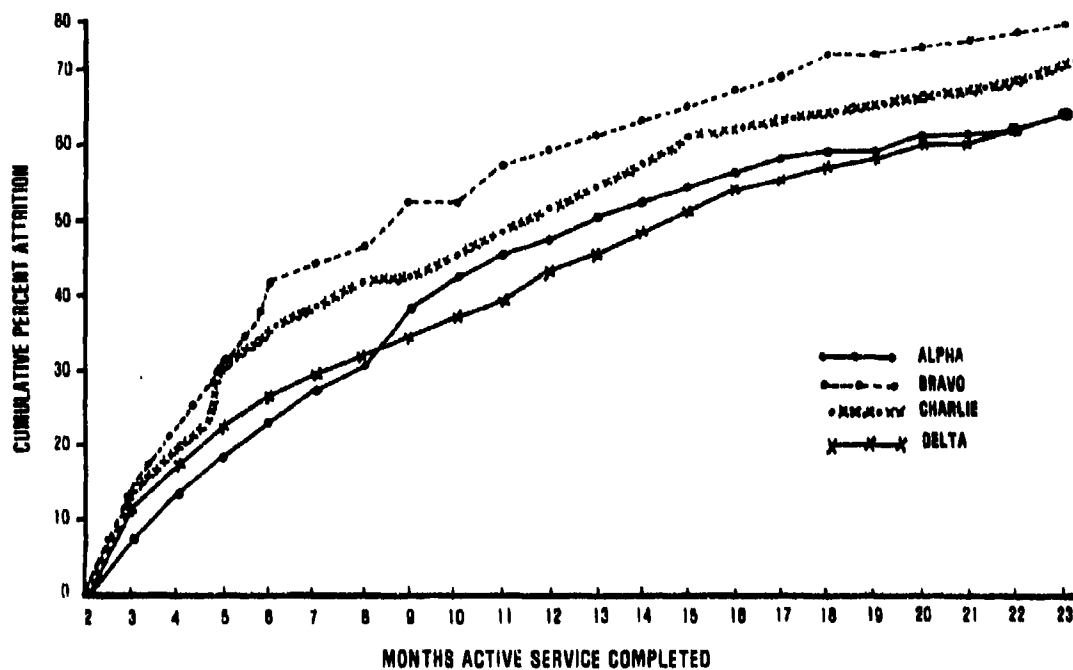
Figure 5. Attrition over time by educational level attained--  
Experimental and control groups.

Table 12

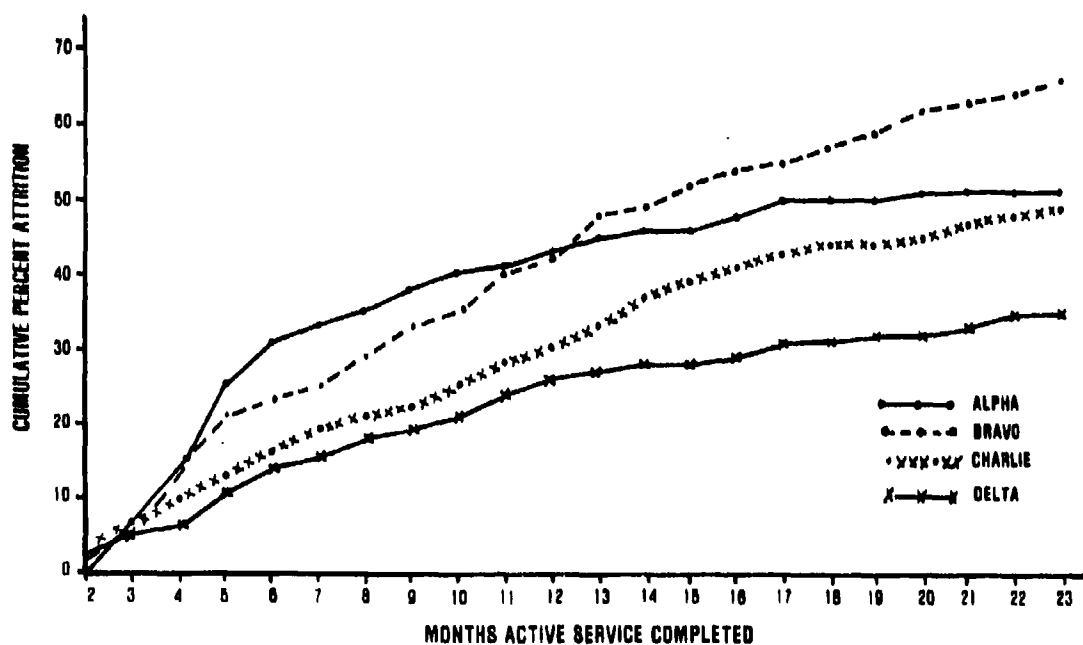
## Attrition by Mental Group Category--Experimental and Control Groups

| Mental Group Category   |          |         |             |         |             |         |     |         |       |         |
|---|----------|---------|-------------|---------|-------------|---------|-----|---------|-------|---------|
| Item  | I and II |         | III (Upper) |         | III (Lower) |         | IV  |         | Total |         |
|   | N        | Percent | N           | Percent | N           | Percent | N   | Percent | N     | Percent |
| Total Losses  |          |         |             |         |             |         |     |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (3df) = 8.096; <math>p &lt; .05</math></u> |          |         |             |         |             |         |     |         |       |         |
| Active  | 18       | 20.2    | 68          | 28.7    | 147         | 26.5    | 68  | 35.1    | 301   | 28.0    |
| Attrited  | 71       | 79.8    | 169         | 71.3    | 407         | 73.5    | 126 | 64.9    | 773   | 72.0    |
| Total   | 89       | 100.0   | 237         | 100.0   | 554         | 100.0   | 194 | 100.0   | 1074  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (3df) = 19.044; <math>p &lt; .001</math></u>    |          |         |             |         |             |         |     |         |       |         |
| Active  | 68       | 44.7    | 88          | 45.1    | 219         | 54.2    | 124 | 64.2    | 499   | 52.9    |
| Attrited  | 84       | 55.3    | 107         | 54.9    | 185         | 45.8    | 69  | 35.8    | 445   | 47.1    |
| Total   | 152      | 100.0   | 195         | 100.0   | 404         | 100.0   | 193 | 100.0   | 944   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (3df) = 20.734; <math>p &lt; .001</math></u>      |          |         |             |         |             |         |     |         |       |         |
| Active  | 86       | 35.7    | 156         | 36.1    | 366         | 38.2    | 192 | 49.6    | 800   | 39.6    |
| Attrited  | 155      | 64.3    | 276         | 63.9    | 592         | 61.8    | 195 | 50.4    | 1218  | 60.4    |
| Total   | 241      | 100.0   | 432         | 100.0   | 958         | 100.0   | 387 | 100.0   | 2018  | 100.0   |
| Type of Separation Within Attrited Groups   |          |         |             |         |             |         |     |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (3df) = 6.693; <math>p &gt; .05</math></u> |          |         |             |         |             |         |     |         |       |         |
| Honorable   | 55       | 77.5    | 144         | 85.2    | 338         | 83.0    | 114 | 90.5    | 651   | 84.2    |
| < Honorable   | 16       | 22.5    | 25          | 14.8    | 69          | 17.0    | 12  | 9.5     | 122   | 15.8    |
| Total   | 71       | 100.0   | 169         | 100.0   | 407         | 100.0   | 126 | 100.0   | 773   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (3df) = 6.859; <math>p &gt; .05</math></u>      |          |         |             |         |             |         |     |         |       |         |
| Honorable   | 35       | 41.7    | 32          | 29.9    | 61          | 33.0    | 32  | 46.4    | 160   | 36.0    |
| < Honorable   | 49       | 58.3    | 75          | 70.1    | 124         | 67.0    | 37  | 53.6    | 285   | 64.0    |
| Total   | 84       | 100.0   | 107         | 100.0   | 185         | 100.0   | 69  | 100.0   | 445   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (3df) = 12.236; <math>p &lt; .01</math></u>       |          |         |             |         |             |         |     |         |       |         |
| Honorable   | 90       | 58.1    | 176         | 63.8    | 399         | 67.4    | 146 | 74.9    | 811   | 66.6    |
| < Honorable   | 65       | 41.9    | 100         | 36.2    | 193         | 32.6    | 49  | 25.1    | 407   | 33.4    |
| Total   | 155      | 100.0   | 276         | 100.0   | 592         | 100.0   | 195 | 100.0   | 1218  | 100.0   |
| Type of Loss Within Attrited Groups   |          |         |             |         |             |         |     |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (3df) = 2.299; <math>p &gt; .05</math></u> |          |         |             |         |             |         |     |         |       |         |
| Released  | 70       | 98.6    | 167         | 98.8    | 395         | 97.1    | 124 | 98.4    | 756   | 97.8    |
| Deserted  | 1        | 1.4     | 2           | 1.2     | 12          | 2.9     | 2   | 1.6     | 17    | 2.2     |
| Total   | 71       | 100.0   | 169         | 100.0   | 407         | 100.0   | 126 | 100.0   | 773   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (3df) = 6.588; <math>p &gt; .05</math></u>      |          |         |             |         |             |         |     |         |       |         |
| Released  | 72       | 85.7    | 89          | 83.2    | 145         | 78.4    | 63  | 91.3    | 369   | 82.9    |
| Deserted  | 12       | 14.3    | 18          | 16.8    | 40          | 21.6    | 6   | 8.7     | 76    | 17.1    |
| Total   | 84       | 100.0   | 107         | 100.0   | 185         | 100.0   | 69  | 100.0   | 445   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (3df) = 4.741; <math>p &gt; .05</math></u>        |          |         |             |         |             |         |     |         |       |         |
| Released  | 142      | 91.6    | 256         | 92.8    | 540         | 91.2    | 187 | 95.9    | 1125  | 92.4    |
| Deserted  | 13       | 8.4     | 20          | 7.2     | 52          | 8.8     | 8   | 4.1     | 93    | 7.6     |
| Total   | 155      | 100.0   | 276         | 100.0   | 592         | 100.0   | 195 | 100.0   | 1218  | 100.0   |

Note. Number of missing observations: total losses = 120; type of separation = 99; type of loss = 99.



a. Experimental Group



b. Control Group

Figure 6. Attrition over time by mental group category--  
Experimental and control groups.

Table 13  
Attrition by Recruit Quality Index--Experimental and Control Groups

| Item  | Recruit Quality Index |         |       |         |         |         |       |         | Total |         |
|---|-----------------------|---------|-------|---------|---------|---------|-------|---------|-------|---------|
|   | ALPHA                 |         | BRAVO |         | CHARLIE |         | DELTA |         |       |         |
|   | N                     | Percent | N     | Percent | N       | Percent | N     | Percent | N     | Percent |
| Total Losses  |                       |         |       |         |         |         |       |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (3df) = 15.386; p &lt; .01</u> |                       |         |       |         |         |         |       |         |       |         |
| Active  | 64                    | 32.7    | 28    | 19.0    | 122     | 33.3    | 93    | 24.3    | 307   | 28.1    |
| Attrited  | 132                   | 67.3    | 119   | 81.0    | 244     | 66.7    | 289   | 75.7    | 784   | 71.9    |
| Total   | 196                   | 100.0   | 147   | 100.0   | 366     | 100.0   | 382   | 100.0   | 1091  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (df) = 36.595; p &lt; .001</u>      |                       |         |       |         |         |         |       |         |       |         |
| Active  | 106                   | 48.4    | 58    | 37.4    | 184     | 65.5    | 159   | 50.0    | 507   | 52.2    |
| Attrited  | 113                   | 51.6    | 97    | 62.6    | 95      | 34.1    | 159   | 50.0    | 464   | 47.8    |
| Total   | 219                   | 100.0   | 155   | 100.0   | 279     | 100.0   | 318   | 100.0   | 971   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (3df) = 36.347; p &lt; .001</u>       |                       |         |       |         |         |         |       |         |       |         |
| Active  | 170                   | 41.0    | 86    | 28.5    | 306     | 47.4    | 252   | 36.0    | 814   | 39.5    |
| Attrited  | 245                   | 59.0    | 216   | 71.5    | 339     | 52.6    | 448   | 64.0    | 1248  | 60.5    |
| Total   | 415                   | 100.0   | 302   | 100.0   | 645     | 100.0   | 700   | 100.0   | 2062  | 100.0   |
| Type of Separation Within Attrited Groups                                 |                       |         |       |         |         |         |       |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (3df) = 3.196; p &gt; .05</u>  |                       |         |       |         |         |         |       |         |       |         |
| Honorable   | 114                   | 86.4    | 96    | 80.7    | 212     | 86.9    | 240   | 83.0    | 662   | 84.4    |
| < Honorable   | 18                    | 13.6    | 23    | 19.3    | 32      | 13.1    | 49    | 17.0    | 122   | 15.6    |
| Total   | 132                   | 100.0   | 119   | 100.0   | 244     | 100.0   | 289   | 100.0   | 784   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (3df) = 5.185; p &gt; .05</u>       |                       |         |       |         |         |         |       |         |       |         |
| Honorable   | 45                    | 39.8    | 31    | 32.0    | 42      | 44.2    | 51    | 32.1    | 169   | 36.4    |
| < Honorable   | 68                    | 60.2    | 66    | 68.0    | 53      | 55.8    | 108   | 67.9    | 295   | 63.6    |
| Total   | 113                   | 100.0   | 97    | 100.0   | 95      | 100.0   | 159   | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (3df) = 17.339; p &lt; .001</u>       |                       |         |       |         |         |         |       |         |       |         |
| Honorable   | 159                   | 64.9    | 127   | 58.8    | 254     | 74.9    | 291   | 65.0    | 831   | 66.6    |
| < Honorable   | 86                    | 35.1    | 89    | 41.2    | 85      | 25.1    | 157   | 35.0    | 417   | 33.4    |
| Total   | 245                   | 100.0   | 216   | 100.0   | 339     | 100.0   | 448   | 100.0   | 1248  | 100.0   |
| Type of Loss Within Attrited Groups                                       |                       |         |       |         |         |         |       |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (3df) = 2.607; p &gt; .05</u>  |                       |         |       |         |         |         |       |         |       |         |
| Released  | 131                   | 99.2    | 117   | 98.3    | 239     | 98.0    | 280   | 96.9    | 767   | 97.8    |
| Deserted  | 1                     | 0.8     | 2     | 1.7     | 5       | 2.0     | 9     | 3.1     | 17    | 2.2     |
| Total   | 132                   | 100.0   | 119   | 100.0   | 244     | 100.0   | 289   | 100.0   | 784   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (3df) = 6.646; p &gt; .05</u>       |                       |         |       |         |         |         |       |         |       |         |
| Released  | 102                   | 90.3    | 77    | 79.4    | 81      | 85.3    | 127   | 79.9    | 387   | 83.4    |
| Deserted  | 11                    | 9.7     | 20    | 20.6    | 14      | 14.7    | 32    | 20.1    | 77    | 16.6    |
| Total   | 113                   | 100.0   | 97    | 100.0   | 95      | 100.0   | 159   | 100.0   | 464   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (3df) = 8.119; p &lt; .05</u>         |                       |         |       |         |         |         |       |         |       |         |
| Released  | 233                   | 95.1    | 194   | 89.8    | 320     | 94.4    | 407   | 90.8    | 1154  | 92.5    |
| Deserted  | 12                    | 4.9     | 22    | 10.2    | 19      | 5.6     | 41    | 9.2     | 94    | 7.5     |
| Total   | 245                   | 100.0   | 216   | 100.0   | 339     | 100.0   | 448   | 100.0   | 1248  | 100.0   |

Note. Number of missing observations: total losses = 76; type of separation = 69; type of loss = 69.

Table 13 also shows that attrition among men classified as DELTA (traditionally noneligibles who were experimentally accepted for enlistment during January and February 1976) very closely paralleled overall attrition within the entire study group. Twenty-three months after enlistment, 75.7 and 50.0 percent of the DELTAs within the experimental and control groups respectively had attrited, compared to 71.9 and 47.8 percent of the total group. Within the attrited DELTAs, 83.0 and 32.1 percent of the experimental and control groups respectively had been honorably separated, and 3.1 and 20.1 percent had deserted, compared to 84.4 and 36.4 percent and 2.2 and 16.6 percent of the entire group. Thus, it appears that DELTAs, particularly those within the control group, represent no greater an attrition, disciplinary, or desertion risk than non-DELTAs.

No significant differences associated with recruit quality index were found for either the experimental or control group in separation or loss data (Table 13) or in LOS plots (Figure 7).

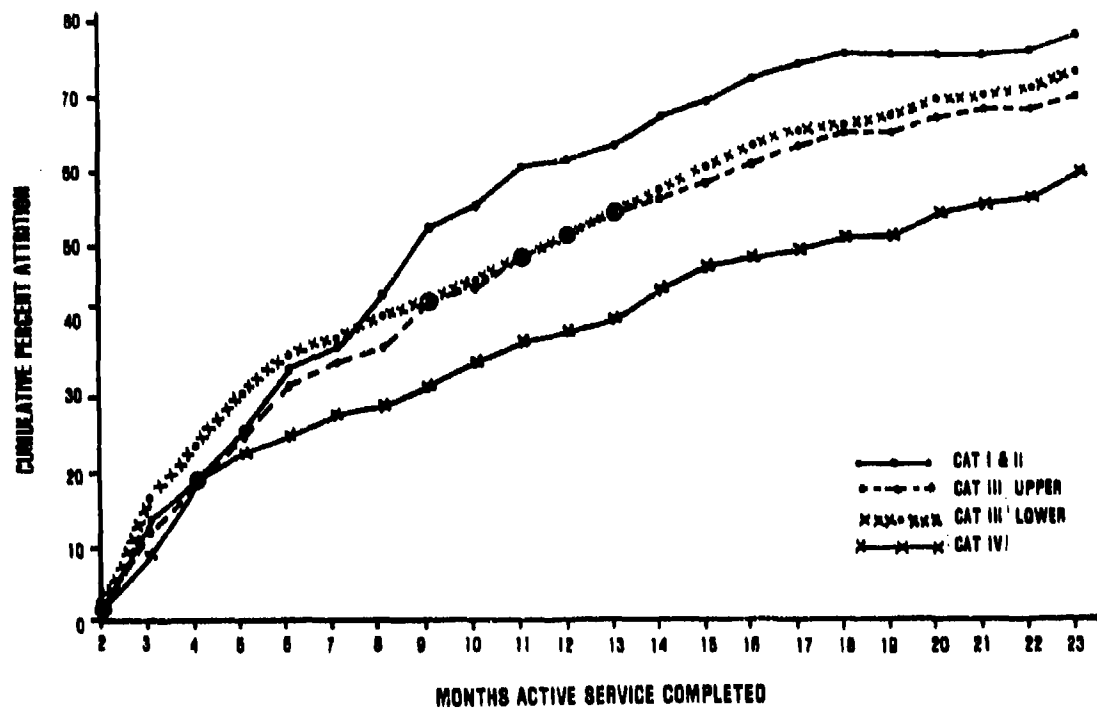
#### Situational Variables.

1. Entering Rate. Table 14 shows that, 23 months after enlistment, control group members who entered as Seamen had the highest attrition rate; and those who entered as Airmen, the lowest (54.3 vs. 26.8%). No significant differences in overall attrition associated with entering rate were found for the experimental group.

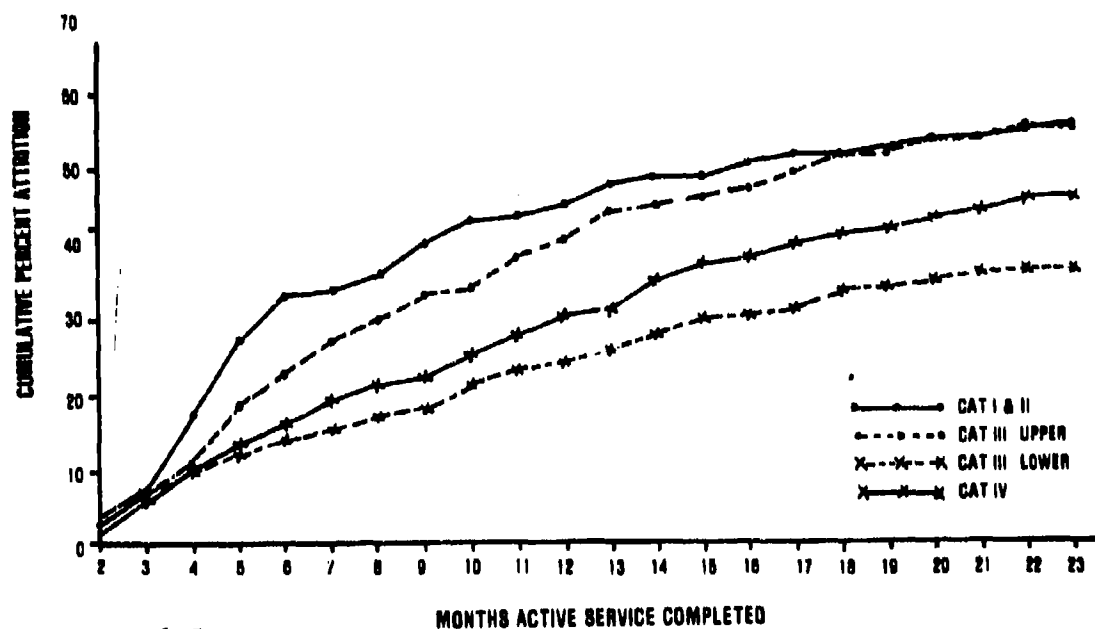
In regard to type of separation, experimental group members who entered as Airmen were most likely to be honorably separated; and those who entered as Firemen, least likely (92.3 vs. 73.7%). For the control group, those who entered as Seamen were most likely to be honorably separated; and those who entered as Firemen, least likely (40.1 vs. 26.0%). Loss data also differed for the two groups. Experimental members who entered as Firemen had the highest desertion rate; and those who entered as Seamen, the lowest (5.3 vs. 1.6%). For the control group, those who entered as Airmen had the highest desertion rate; and those who entered as Firemen, the lowest (27.0 vs. 14.4%).

Figure 8 provides LOS data associated with entering rate. Figure 8.a shows that loss rates in the experimental group during the first 14 months varied among the three rates; however, after that time, a pattern emerged in which Seamen had the highest attrition rate, followed by Firemen and Airmen. This pattern was sustained through the first 23 months of enlistment. Figure 8.b shows that, within the control group, Seamen consistently have had the highest attrition rate, followed by Firemen and Airmen. This relationship has been constant, with the rates becoming more divergent over time.

2. RTC Attended. Table 15 shows that there were no significant differences associated with RTC attended for the experimental group in overall attrition, separation, or loss data. However, within the control group, significant differences were found in overall attrition and loss group data. As shown, the men who attended RTC Orlando had the highest attrition rate; and those who attended RTC San Diego, the lowest (53.3 vs. 42.0%). Further, control desertion rates ranged from 12.4 percent for RTC Great Lakes to 22.5 percent for RTC Orlando.



a. Experimental Group



b. Control Group

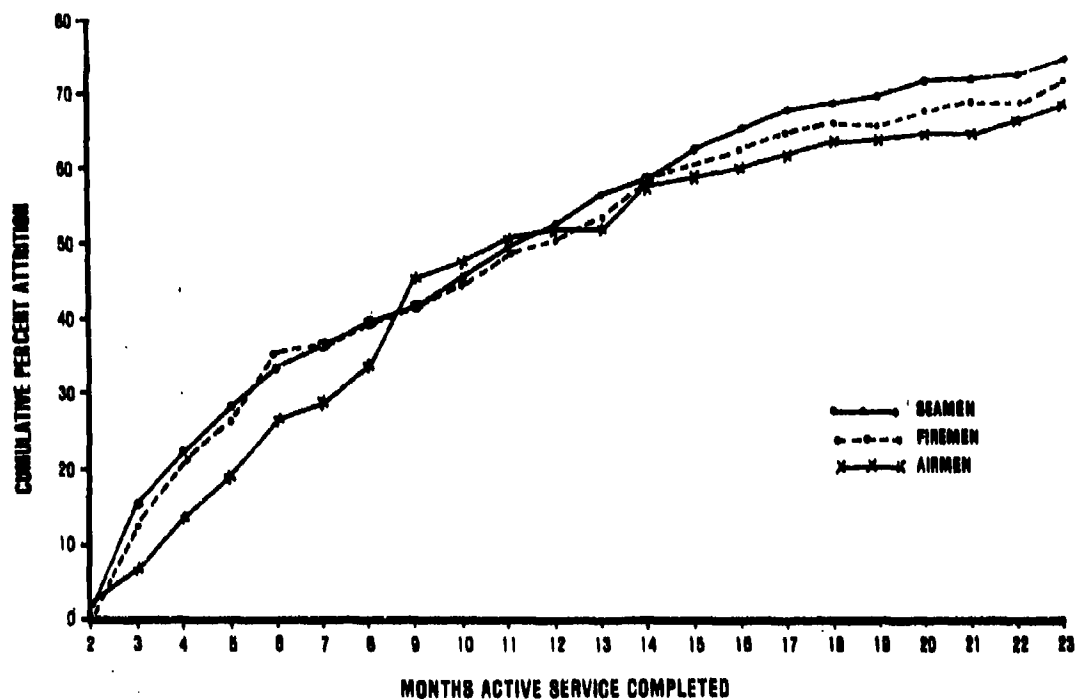
Figure 7. Attrition over time by recruit quality index--  
Experimental and control groups.

Table 14  
Attrition by Entering Rate--Experimental and Control Groups

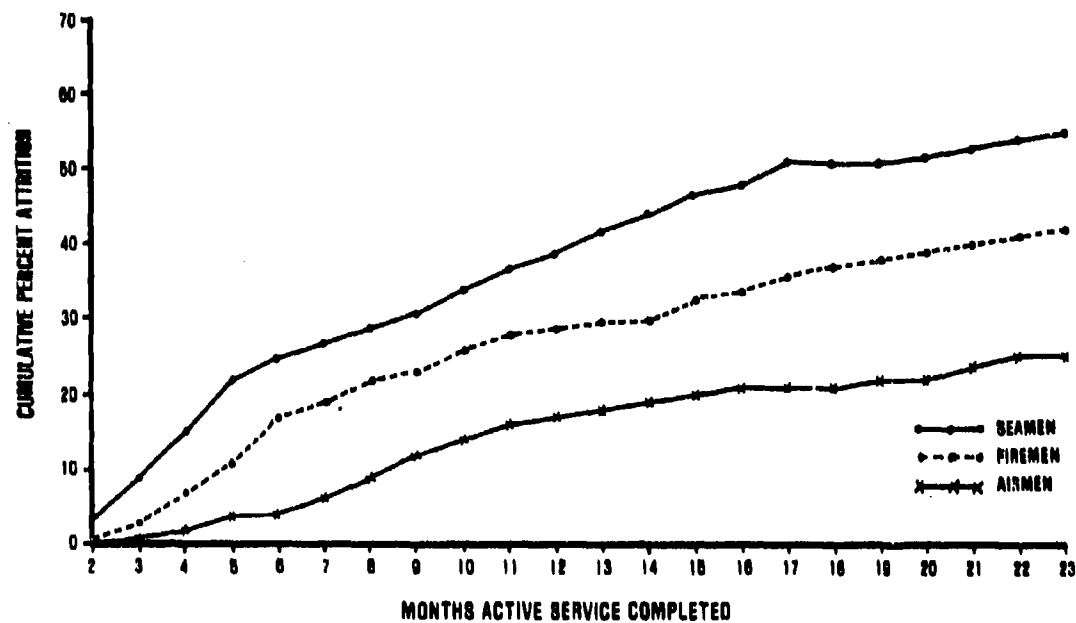
| Item   | Seaman |         | Fireman |         | Airman |         | Total |         |
|--|--------|---------|---------|---------|--------|---------|-------|---------|
|  | N      | Percent | N       | Percent | N      | Percent | N     | Percent |
| Total Losses   |        |         |         |         |        |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 1.847; p &gt; .05</u>   |        |         |         |         |        |         |       |         |
| Active   | 172    | 25.3    | 93      | 29.0    | 47     | 28.7    | 312   | 26.8    |
| Attrited   | 508    | 74.7    | 228     | 71.0    | 117    | 71.3    | 853   | 73.2    |
| Total  | 680    | 100.0   | 321     | 100.0   | 164    | 100.0   | 1165  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 36.491; p &lt; .001</u>      |        |         |         |         |        |         |       |         |
| Active   | 271    | 45.7    | 137     | 56.8    | 101    | 73.2    | 509   | 52.4    |
| Attrited   | 322    | 54.3    | 104     | 43.2    | 37     | 26.8    | 463   | 47.6    |
| Total  | 593    | 100.0   | 241     | 100.0   | 138    | 100.0   | 972   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 22.850; p &lt; .001</u>        |        |         |         |         |        |         |       |         |
| Active   | 443    | 34.8    | 230     | 40.9    | 148    | 49.0    | 821   | 38.4    |
| Attrited   | 830    | 65.2    | 332     | 59.1    | 154    | 51.0    | 1316  | 61.6    |
| Total  | 1273   | 100.0   | 562     | 100.0   | 302    | 100.0   | 2137  | 100.0   |
| Type of Separation Within Attrited Groups                                  |        |         |         |         |        |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 17.349; p &lt; .001</u> |        |         |         |         |        |         |       |         |
| Honorable  | 412    | 81.1    | 168     | 73.7    | 108    | 92.3    | 688   | 80.7    |
| < Honorable  | 96     | 18.9    | 60      | 26.3    | 9      | 7.7     | 165   | 19.3    |
| Total  | 508    | 100.0   | 228     | 100.0   | 117    | 100.0   | 853   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 6.776; p &lt; .05</u>        |        |         |         |         |        |         |       |         |
| Honorable  | 129    | 40.1    | 27      | 26.0    | 13     | 35.1    | 169   | 36.5    |
| < Honorable  | 193    | 59.9    | 77      | 74.0    | 24     | 64.9    | 294   | 63.5    |
| Total  | 322    | 100.0   | 104     | 100.0   | 37     | 100.0   | 463   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 18.229; p &lt; .001</u>        |        |         |         |         |        |         |       |         |
| Honorable  | 541    | 65.2    | 195     | 58.7    | 121    | 78.6    | 857   | 65.1    |
| < Honorable  | 289    | 34.8    | 137     | 41.3    | 33     | 21.4    | 459   | 34.9    |
| Total  | 830    | 100.0   | 332     | 100.0   | 154    | 100.0   | 1316  | 100.0   |
| Type of Losses Within Attrited Groups                                      |        |         |         |         |        |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 8.169; p &lt; .05</u>   |        |         |         |         |        |         |       |         |
| Released   | 500    | 98.4    | 216     | 94.7    | 114    | 97.4    | 830   | 97.3    |
| Deserted   | 8      | 1.6     | 12      | 5.3     | 3      | 2.6     | 23    | 2.7     |
| Total  | 508    | 100.0   | 228     | 100.0   | 117    | 100.0   | 853   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 3.304; p &gt; .05</u>        |        |         |         |         |        |         |       |         |
| Released   | 270    | 83.9    | 89      | 85.6    | 27     | 73.0    | 386   | 83.4    |
| Deserted   | 52     | 16.1    | 15      | 14.4    | 10     | 27.0    | 77    | 16.6    |
| Total  | 322    | 100.0   | 104     | 100.0   | 37     | 100.0   | 463   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = &lt; 1; p &gt; .05</u>         |        |         |         |         |        |         |       |         |
| Released   | 770    | 92.8    | 305     | 91.9    | 141    | 91.6    | 1216  | 92.4    |
| Deserted   | 60     | 7.2     | 27      | 8.1     | 13     | 8.4     | 100   | 7.6     |
| Total  | 830    | 100.0   | 332     | 100.0   | 154    | 100.0   | 1316  | 100.0   |

Note. Number of missing observations: total losses = 1; type of separation = 1; type of loss = 1.





a. Experimental Group



b. Control Group

Figure 8. Attrition over time by entering rate--  
Experimental and control groups.

Table 15

Attrition by Recruit Training Command Attended--  
Experimental and Control Groups

| Item  | Recruit Training Command Attended |         |                 |         |              |         | Total |         |
|---|-----------------------------------|---------|-----------------|---------|--------------|---------|-------|---------|
|   | San Diego<br>N                    | Percent | Grt. Lakes<br>N | Percent | Orlando<br>N | Percent | N     | Percent |
| Total Losses  |                                   |         |                 |         |              |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 1.831; p &gt; .05</u>  |                                   |         |                 |         |              |         |       |         |
| Active  | 103                               | 30.7    | 144             | 26.6    | 53           | 27.2    | 300   | 28.0    |
| Attrited  | 232                               | 69.3    | 397             | 73.4    | 142          | 72.8    | 771   | 72.0    |
| Total   | 335                               | 100.0   | 541             | 100.0   | 195          | 100.0   | 1071  | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 6.966; p &lt; .05</u>       |                                   |         |                 |         |              |         |       |         |
| Active  | 170                               | 58.0    | 219             | 51.0    | 105          | 47.0    | 494   | 52.2    |
| Attrited  | 123                               | 42.0    | 210             | 49.0    | 120          | 53.0    | 453   | 47.8    |
| Total   | 293                               | 100.0   | 429             | 100.0   | 225          | 100.0   | 947   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 6.507; p &lt; .05</u>         |                                   |         |                 |         |              |         |       |         |
| Active  | 273                               | 43.5    | 363             | 37.4    | 158          | 37.6    | 794   | 39.3    |
| Attrited  | 355                               | 56.5    | 607             | 62.6    | 262          | 62.4    | 1224  | 60.7    |
| Total   | 628                               | 100.0   | 970             | 100.0   | 420          | 100.0   | 2018  | 100.0   |
| Type of Separation Within Attrited Groups                                 |                                   |         |                 |         |              |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = &lt; 1; p &gt; .05</u> |                                   |         |                 |         |              |         |       |         |
| Honorable   | 196                               | 84.5    | 335             | 84.4    | 120          | 84.5    | 651   | 84.4    |
| < Honorable   | 36                                | 15.5    | 62              | 15.6    | 22           | 15.5    | 120   | 15.6    |
| Total   | 232                               | 100.0   | 397             | 100.0   | 142          | 100.0   | 771   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = &lt; 1; p &gt; .05</u>      |                                   |         |                 |         |              |         |       |         |
| Honorable   | 47                                | 38.2    | 68              | 32.4    | 47           | 39.2    | 162   | 35.8    |
| < Honorable   | 76                                | 61.8    | 142             | 67.6    | 73           | 60.8    | 291   | 64.2    |
| Total   | 123                               | 100.0   | 210             | 100.0   | 120          | 100.0   | 453   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 1.500; p &lt; .05</u>         |                                   |         |                 |         |              |         |       |         |
| Honorable   | 243                               | 68.5    | 403             | 66.4    | 167          | 63.7    | 813   | 66.4    |
| < Honorable   | 112                               | 31.5    | 204             | 33.6    | 95           | 36.3    | 411   | 33.6    |
| Total   | 355                               | 100.0   | 607             | 100.0   | 262          | 100.0   | 1224  | 100.0   |
| Type of Losses Within Attrited Groups                                     |                                   |         |                 |         |              |         |       |         |
| <u>Experimental Group--<math>\chi^2</math> (2df) = 2.200; p &gt; .05</u>  |                                   |         |                 |         |              |         |       |         |
| Released  | 225                               | 97.0    | 388             | 97.7    | 141          | 99.3    | 754   | 97.8    |
| Deserted  | 7                                 | 3.0     | 9               | 2.3     | 1            | 0.7     | 17    | 2.2     |
| Total   | 232                               | 100.0   | 397             | 100.0   | 142          | 100.0   | 771   | 100.0   |
| <u>Control Group--<math>\chi^2</math> (2df) = 6.299; p &lt; .05</u>       |                                   |         |                 |         |              |         |       |         |
| Released  | 99                                | 80.5    | 184             | 87.6    | 93           | 77.5    | 376   | 83.0    |
| Deserted  | 24                                | 19.5    | 26              | 12.4    | 27           | 22.5    | 77    | 17.0    |
| Total   | 123                               | 100.0   | 210             | 100.0   | 120          | 100.0   | 453   | 100.0   |
| <u>Total Group--<math>\chi^2</math> (2df) = 7.032; p &lt; .05</u>         |                                   |         |                 |         |              |         |       |         |
| Released  | 324                               | 91.3    | 572             | 94.2    | 234          | 89.3    | 1130  | 92.3    |
| Deserted  | 31                                | 8.7     | 35              | 5.8     | 28           | 10.7    | 94    | 7.7     |
| Total   | 355                               | 100.0   | 607             | 100.0   | 262          | 100.0   | 1224  | 100.0   |

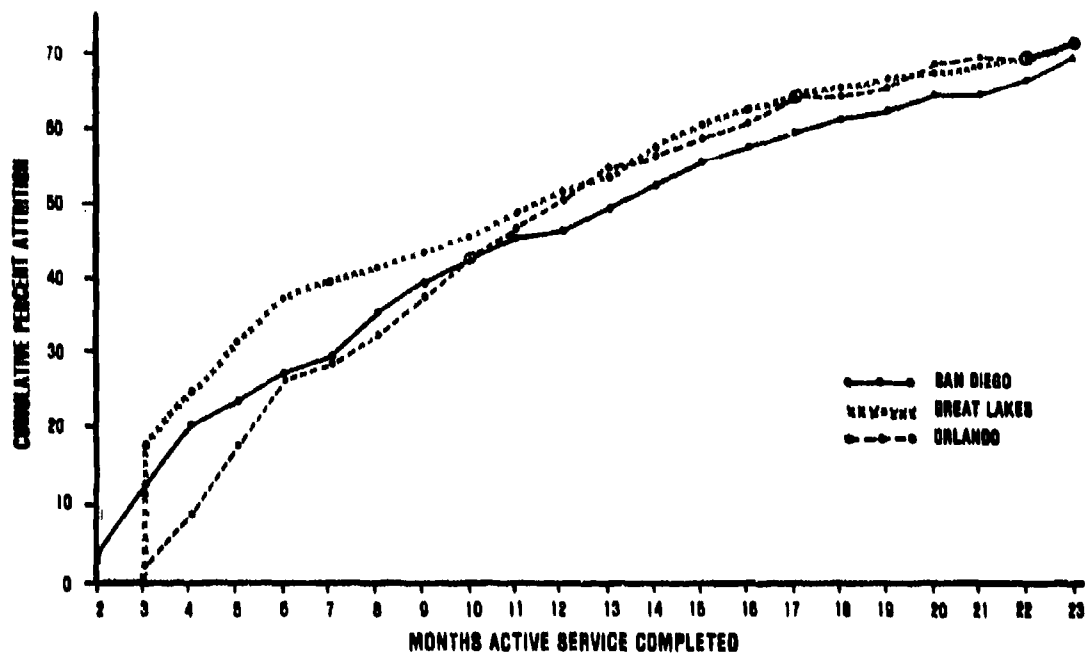
Note. Number of missing observations: total losses = 120; type of separation = 93; type of loss = 93.

LOS data for the two groups are provided in Figure 9. As shown in Figure 9.a, high early losses were sustained by the experimental group among men trained at RTC Great Lakes, and fewer early losses occurred among men trained at RTC Orlando. However, loss rates traced to RTC have converged over time.

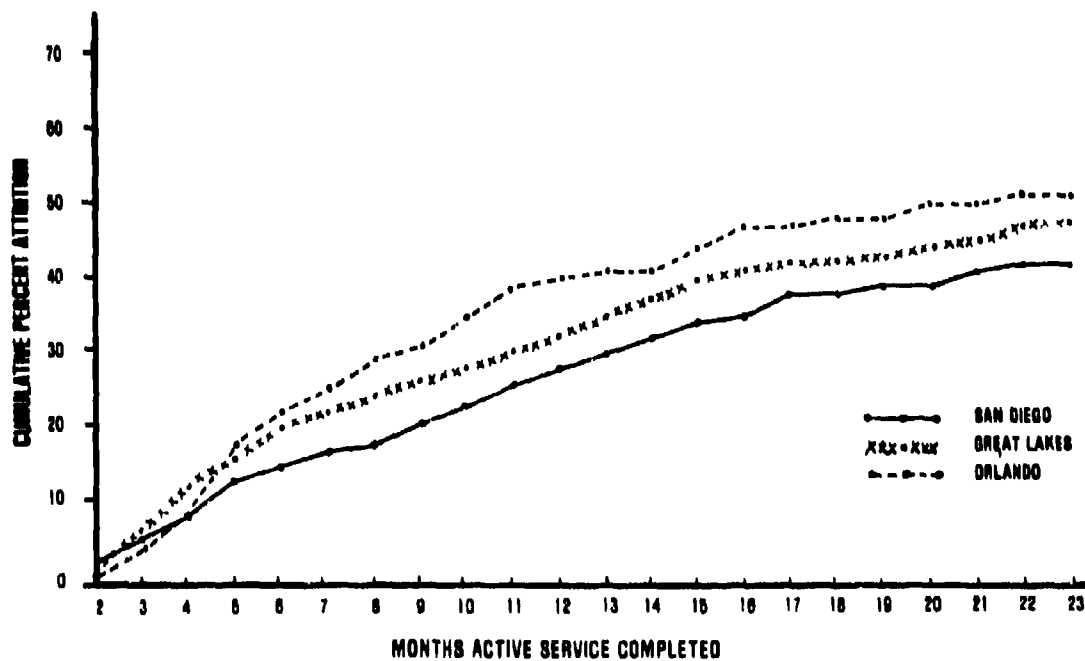
3. Initial Duty Station. Attrition data provided in Table 16 were based on initial assignment data obtained in August 1976, and reflect only attrition subsequent to that date. As shown, 23 months after enlistment, experimental group members who were initially assigned to support ships had the highest attrition rate; and those assigned to air squadrons, the lowest (66.1 vs. 39.3%). For the control group, those assigned to shore stations had the highest attrition rate; and those assigned to air squadrons, the lowest (40.0 vs. 16.1%).

In regard to type of separation, in both groups, those assigned to shore stations were most likely to be honorably discharged; and those assigned to support ships, least likely (100.0 vs. 68.1% for the experimental group, and 41.7 vs. 11.9% for the control group). Desertion rates in the experimental group ranged from zero for those assigned to air squadrons and shore stations to 5.6% for those assigned to support ships. In the control group, desertion rates ranged from 9.5 percent for those assigned to support ships to 37.9 percent for those assigned to aircraft carriers.

BUPERS provided additional data regarding the initial assignments for experimental group members, thus making it possible to assess attrition for this group beginning at the time they first reported to the Fleet (April 1976). Results are provided in Table 17, which shows that total attrition ranged from 76.4 percent for those originally assigned to aircraft carriers to 54.1 percent for those assigned to air squadrons.



a. Experimental Group



b. Control Group

Figure 9. Attrition over time by recruit training center attended--  
Experimental and control groups.

Table 16

## Phase II Attrition by Initial Duty Assignment--Experimental and Control Groups

| Initial Duty Assignment  |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
|--|----------------|---------|---------------|---------|---------------|---------|---------------|---------|------------|---------|------------|---------|-------|---------|
| Item   | Aircraft Carr. |         | Dest./Cruiser |         | Amphib. Ships |         | Support Ships |         | Air Squad. |         | Shore Sta. |         | Total |         |
|  | N              | Percent | N             | Percent | N             | Percent | N             | Percent | N          | Percent | N          | Percent | N     | Percent |
| Total Losses   |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| <u>Experimental Group</u> -- $\chi^2$ (5df) = 9.70; p > .05        |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Active   | 55             | 39.9    | 62            | 42.8    | 63            | 40.6    | 61            | 33.9    | 17         | 60.7    | 18         | 50.0    | 276   | 40.3    |
| Attrited   | 83             | 60.1    | 83            | 57.2    | 92            | 59.4    | 119           | 66.1    | 11         | 39.3    | 18         | 50.0    | 406   | 59.3    |
| Total  | 138            | 100.0   | 145           | 100.0   | 155           | 100.0   | 180           | 100.0   | 28         | 100.0   | 36         | 100.0   | 682   | 100.0   |
| <u>Control Group</u> -- $\chi^2$ (5df) = 10.96; p > .05            |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Active   | 98             | 77.2    | 48            | 75.0    | 96            | 65.8    | 92            | 68.7    | 26         | 83.9    | 36         | 60.0    | 396   | 70.3    |
| Attrited   | 29             | 22.8    | 16            | 25.0    | 50            | 34.2    | 42            | 31.3    | 5          | 16.1    | 24         | 40.0    | 166   | 29.5    |
| Total  | 127            | 100.0   | 64            | 100.0   | 146           | 100.0   | 134           | 100.0   | 31         | 100.0   | 60         | 100.0   | 562   | 100.0   |
| <u>Total Group</u> -- $\chi^2$ (5df) = 11.61; p < .05 <sup>a</sup> |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Active   | 153            | 57.7    | 110           | 52.6    | 159           | 52.8    | 153           | 48.7    | 43         | 72.9    | 54         | 56.2    | 672   | 54.0    |
| Attrited   | 112            | 42.3    | 99            | 47.4    | 142           | 47.2    | 161           | 51.3    | 16         | 27.1    | 42         | 43.8    | 572   | 46.0    |
| Total  | 265            | 100.0   | 209           | 100.0   | 301           | 100.0   | 314           | 100.0   | 59         | 100.0   | 96         | 100.0   | 1244  | 100.0   |
| Type of Separation Within Attrited Groups                          |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| <u>Experimental Group</u> -- $\chi^2$ (5df) = 14.28; p < .05       |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Honorable  | 69             | 83.1    | 65            | 78.3    | 73            | 79.3    | 81            | 68.1    | 10         | 90.9    | 18         | 100.0   | 316   | 77.8    |
| < Honorable  | 14             | 16.9    | 18            | 21.7    | 19            | 20.7    | 38            | 31.9    | 1          | 9.1     | 0          | 0.0     | 90    | 22.2    |
| Total  | 83             | 100.0   | 83            | 100.0   | 92            | 100.0   | 119           | 100.0   | 11         | 100.0   | 18         | 100.0   | 406   | 100.0   |
| <u>Control Group</u> -- $\chi^2$ (5df) = 9.46; p > .05             |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Honorable  | 5              | 17.2    | 2             | 12.5    | 12            | 24.0    | 5             | 11.9    | 1          | 20.0    | 10         | 41.7    | 35    | 21.1    |
| < Honorable  | 24             | 82.8    | 14            | 87.5    | 38            | 76.0    | 37            | 88.1    | 4          | 80.0    | 14         | 58.3    | 131   | 78.9    |
| Total  | 29             | 100.0   | 16            | 100.0   | 50            | 100.0   | 42            | 100.0   | 5          | 100.0   | 24         | 100.0   | 166   | 100.0   |
| <u>Total Group</u> -- $\chi^2$ (5df) = 8.002; p > .05              |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Honorable  | 74             | 66.1    | 67            | 67.7    | 85            | 59.9    | 86            | 53.4    | 11         | 68.8    | 28         | 66.7    | 351   | 61.4    |
| < Honorable  | 38             | 33.9    | 32            | 32.3    | 57            | 40.1    | 75            | 46.6    | 5          | 31.2    | 14         | 33.3    | 221   | 38.6    |
| Total  | 112            | 100.0   | 99            | 100.0   | 142           | 100.0   | 161           | 100.0   | 16         | 100.0   | 42         | 100.0   | 572   | 100.0   |
| Type of Loss Within Attrited Groups                                |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| <u>Experimental Group</u> -- $\chi^2$ (5df) = 2.10; p > .05        |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Released   | 81             | 97.6    | 79            | 95.2    | 89            | 96.7    | 114           | 95.8    | 11         | 100.0   | 18         | 100.0   | 392   | 96.6    |
| Deserted   | 2              | 2.4     | 4             | 4.8     | 3             | 3.3     | 5             | 4.2     | 0          | 0.0     | 0          | 0.0     | 14    | 3.4     |
| Total  | 83             | 100.0   | 83            | 100.0   | 92            | 100.0   | 119           | 100.0   | 11         | 100.0   | 18         | 100.0   | 406   | 100.0   |
| <u>Control Group</u> -- $\chi^2$ (5df) = 8.71; p > .05             |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Released   | 18             | 62.1    | 11            | 68.7    | 39            | 78.0    | 38            | 90.5    | 4          | 80.0    | 18         | 75.0    | 128   | 77.1    |
| Deserted   | 11             | 37.9    | 5             | 31.3    | 11            | 22.0    | 4             | 9.5     | 1          | 20.0    | 6          | 25.0    | 38    | 22.9    |
| Total  | 29             | 100.0   | 16            | 100.0   | 50            | 100.0   | 42            | 100.0   | 5          | 100.0   | 24         | 100.0   | 166   | 100.0   |
| <u>Total Group</u> -- $\chi^2$ (5df) = 4.75; p > .05               |                |         |               |         |               |         |               |         |            |         |            |         |       |         |
| Released   | 99             | 88.4    | 90            | 90.9    | 128           | 90.1    | 152           | 94.4    | 15         | 93.7    | 36         | 85.7    | 520   | 90.9    |
| Deserted   | 13             | 11.6    | 9             | 9.1     | 14            | 9.9     | 9             | 5.6     | 1          | 6.3     | 6          | 14.3    | 52    | 9.1     |
| Total  | 112            | 100.0   | 99            | 100.0   | 142           | 100.0   | 161           | 100.0   | 16         | 100.0   | 42         | 100.0   | 572   | 100.0   |

Notes. Data presented above were based on initial assignment data obtained in August 1976. At that time, 1458 of the original sample of 2138 still remained on duty. Thus, for this variable, the number of missing observations: total losses = 214; type of separation and type of loss = 0.

<sup>a</sup>Critical value of  $\chi^2$  (5df) = 11.07;  $p = .05$ .

Table 17

Post-Apprenticeship-Training Attrition by Initial Fleet Duty Assignment--Experimental Group

| Initial Duty Station <sup>a</sup> | Initial Assignments |                                 | Active after 23 Months |                                | Attrited after 23 Months |                            | Attrition<br>Percent x Initial<br>Duty Station |
|-----------------------------------|---------------------|---------------------------------|------------------------|--------------------------------|--------------------------|----------------------------|--|
|                                   | N                   | Percent of<br>Total Assignments | N                      | Percent of<br>Remaining Active | N                        | Percent of<br>Total Losses |  |
| Aircraft Carriers                 | 233                 | 24.1                            | 55                     | 19.9                           | 178                      | 25.8                       | 76.4   |
| Destroyers/Cruisers               | 204                 | 21.1                            | 62                     | 22.5                           | 142                      | 20.6                       | 69.6   |
| Amphibious                        | 217                 | 22.5                            | 63                     | 22.8                           | 154                      | 22.3                       | 71.0   |
| Support                           | 229                 | 23.7                            | 61                     | 22.1                           | 168                      | 24.3                       | 73.4   |
| Air Squadrons                     | 37                  | 3.8                             | 17                     | 6.2                            | 20                       | 2.9                        | 54.1   |
| Shore Stations                    | 46                  | 4.8                             | 18                     | 6.5                            | 28                       | 4.1                        | 60.9   |
| Total                             | 966                 | 100.0                           | 276                    | 100.0                          | 690                      | 100.0                      | 71.4   |

Note. Of the 1165 members of the original experimental sample, 1001 actually reported to their initial duty station assignment. Thus, the number of missing observations for this table equals 35.

<sup>a</sup> $\chi^2$  (5df) = 11.57;  $p < .05$ .

### Performance Ratings/Disciplinary Actions

As indicated previously, Commanding Officers of both experimental and control subjects were asked to rate their present and potential performance during the sixth month of active duty. As shown in Table 18, the availability of a voluntary out option had strong positive effects on the performance of experimental group subjects. The proportion of experimental group subjects receiving ratings of "outstanding" or "above average" was nearly four times as great as the proportion of control group subjects--12.6 and 33.2% vs. 3.2 and 8.2%. Conversely, twice as many control subjects received ratings of "below average" (18.1 vs. 8.1%); and five times as many, "unsatisfactory" (20.8 vs. 4.5%).

Table 18

#### Performance Ratings--Experimental and Control Groups

| Rating         | Exper. Group   |         | Cont. Group |         | Total |         |
|----------------|----------------|---------|-------------|---------|-------|---------|
|                | N <sup>a</sup> | Percent | N           | Percent | N     | Percent |
| Unsatisfactory | 31             | 4.5     | 117         | 20.8    | 148   | 11.9    |
| Below Average  | 55             | 8.1     | 101         | 18.1    | 156   | 12.5    |
| Average        | 284            | 41.6    | 280         | 49.8    | 564   | 45.3    |
| Above Average  | 226            | 33.2    | 46          | 8.2     | 272   | 21.9    |
| Outstanding    | 86             | 12.6    | 18          | 3.2     | 104   | 8.4     |
| Total          | 682            | 100.0   | 562         | 100.0   | 1244  | 100.0   |

$$^a\chi^2 (4df) = 217.59; p < .001$$

Note. The above data pertain to the 1458 members of the original sample who still remained on active duty as of August 1976. Thus, the number of missing observations for this table equals 214.

The COs were also asked to list all disciplinary actions noted. Responses showed that the voluntary out option apparently had a positive impact on rates of such actions. The rate of unauthorized absences among the experimental group was 6.1 percent, compared to 12.3 percent for the control group. Also, experimental group members had lower rates in drug-related offenses (1.3 vs. 1.5%), missing ship's movements (0.6 vs. 1.9%), general misconduct (4.6 vs. 5.4%), larceny (.16 vs. .31%), and total nonjudicial punishments (13.5 vs. 16.1%).

### Reasons for Leaving the Navy

Experimental group members being separated were asked to indicate, on the Exit Interview Form, the primary reason why they were leaving the Navy. Analysis of 486 such forms showed that 48 percent (N = 234) left because of "unmet expectations" of Navy life. This was followed by "personal problems" (N = 97, 20.0%), and "education and training" (N = 89, 18.3%), which

many thought could be better obtained outside the Navy. Closely related to this latter category are the subcategories "skill acquisition--would not stay in if Navy provided the opportunity" (N = 27, 5.6%) and "skill acquisition--no comment as to whether they would stay in if Navy provided the opportunity" (N = 39, 8.0%). Many of the attritees made general statements of dissatisfaction, such as "this is not the life for me" as their reason for leaving.



## DISCUSSION AND CONCLUSIONS

The initial purposes of the pilot program were to assess the effects of a voluntary release option on the rates of attrition, disciplinary actions, and unauthorized absences/desertions among enlisted first-term personnel holding such an option. In addition, on-the-job performance ratings of personnel with the voluntary release option and the impact of accepting for enlistment a sample of recruits who did not meet minimum recruiting standards (i.e., DELTAs) were to be evaluated. Since it was hypothesized that the vast bulk of enlisted personnel turbulence emanated from recruits assigned to general detail duties (GENDETS), it appeared that a voluntary release option could serve as a filter to separate those people who would eventually become problems early in their enlistment term; that is, when the Navy had a minimum investment in them. The goal was to front-load the attrition rate; that is, to sustain heavier early losses with an eventual leveling out of losses over a 4-year period.

The study groups can be generally described as single, young with no dependents, and predominantly Caucasian. Less than half were high school graduates, and their scores on the Armed Services Vocational Aptitude Battery or Basic Test Battery were average. They came from all regions of the U. S. Nearly half were trained at the Recruit Training Command (RTC), Great Lakes; nearly one-third, at RTC San Diego; and the remainder, at RTC Orlando. The experimental group, composed of enlisted men destined for general detail, was first informed of the program and their eligibility for a voluntary release option during their apprenticeship training program. An initial 12 percent of these men opted for immediate discharge; and the remainder, about 1000, reported to the fleet to begin their careers as GENDETS.

At the end of 23 months (December 1977), nearly three-fourths (73%) of the experimental group had elected to leave the Navy, while nearly half (48%) of the control group, which did not have the voluntary release mechanism, had been forced out of the Navy. The majority of those leaving the Navy voluntarily expressed dissatisfactions with Navy life. Apparently, for the individual who enlisted and subsequently was assigned to GENDET duties, the Navy's unique selling propositions--adventure, fun, and challenging jobs--fell somewhat short of reality. Rather, he found himself in a lack-luster, nonglamorous, semi-skilled work environment. It was of little surprise, then, that "unmet expectations" and "limited job opportunities" (reflected in the education and training and skill acquisition categories) were among the chief reasons for requesting Navy discharge. There is no way of knowing whether these attitudes were based on misinterpretations (from recruiting messages and/or recruiter contacts), differing value systems, or some other reason. However, there is no doubt that the GENDET enlisted man's expectations of Navy life and his actual experience of that life are widely disparate, and that the GENDET work milieu, as presently conceived, is not sufficiently attractive to retain a majority of enlistees for a full 4-year term.

Because of the high loss rate experienced in the experimental group, it is clear that a blanket voluntary release opportunity is not a prudent mechanism for controlling and/or front-loading attrition for GENDET enlisted personnel. If the present attrition rate is projected over the remaining 2-year period, it appears that nearly all of this group will be lost via

the pilot program by 1980. However, even though this blanket opportunity has sufficient negative components to preclude its adoption, its redeeming values should be recognized. For example, those with the option had substantially higher performance ratings than those who did not. Recognizing the many unique requirements of naval service, the right to decide to leave a job, especially one possessing minimum positive attributes, is a worthwhile concept that merits further evaluation.

## RECOMMENDATIONS

The following recommendations are made for controlling and managing attrition of general detail (GENDET) enlisted personnel:

1. For GENDET duties, target recruitment at older enlistees who have lower academic ability and who have had some experience in the civilian job market following high school.
2. Continue to recruit high school graduates; avoid equating GED certificate holders with high school graduates for attrition prediction purposes.
3. In recruiting prospective GENDETS, attempt to reduce unrealistic expectations for fleet duty.
4. Provide shorter enlistment tours for those assigned to GENDET jobs.
5. Provide special reinforcers for satisfactory performance by GENDETS.
6. Continue to develop noncognitive devices to identify high- and low-risk individuals (i.e., for predicting successful completion of contracted enlistment agreements).
7. Expand and modify apprenticeship training curricula, so that GENDETS are better prepared for and oriented to fleet duty.
8. Provide quality shipboard orientation procedures for newly reporting GENDETS.

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